



PROPOSAL KIT SAMPLE

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CONTRACT SALESPERSON AGREEMENT

THIS AGREEMENT is made this <<CurrentDay>> day of <<CurrentMonth>>, <<CurrentYear>> by and between <<Company>> ("Company") and <<CustCompany>> ("Salesperson").

Recitals

A. Salesperson desires to provide sales and marketing services on behalf of <<Company>> for a fee.

B. Company desires to have Salesperson render certain sales, marketing and advertising services (the "Services") as set forth in Exhibit B.

Agreements

In consideration of the mutual covenants set forth in this Agreement, Company and Salesperson hereby agree as follows.

1. Engagement of Services.

Salesperson agrees to render to Company services in connection with the planning, preparing and creation of marketing services for Company as follows:

- a) Provide sales consulting services to Company in the form of an analysis of Company's current products, goods or services as it relates to Company's present customers and/or target markets.
- b) Develop sales strategies and creative content for Company for approval for use in present and future marketing programs.
- c) Develop Point of Purchase (POP) displays and merchandising.
- d) Design, contract or otherwise arrange for the preparation of creative content, advertising, campaign management and other related services.
- e) Execute sales, advertising and marketing services as agreed upon in Exhibit B.

Company Initials _____ Salesperson Initials _____

- f) Provide other services as Company may request from time to time, such as content creation, assistance to Company's staff and employees, market research, analysis or additional project consulting.

2. Services.

Salesperson agrees to develop and perform the sales, advertising and consulting services pursuant to the specifications set forth in Exhibit B attached hereto (the "Services").

Company Initials _____ Salesperson Initials _____

3. Salesperson Commissions.

Salesperson shall earn a commission for all sales completed according to the Services and according to the commission and compensation schedule set forth in Exhibit A. Company shall not be responsible for commissions and compensation earned by Salesperson for sales that are later canceled, returned, revoked, made invalid, result in a chargeback or are otherwise not credited to the Salesperson for any reason. Company reserves the right to deduct commissions and fees paid to Salesperson from future commissions in order to bring incorrect commissions paid to Salesperson into balance.

4. Ownership Rights.

- a) Salesperson shall endeavor to ensure that Company shall be able to retain, under the fullest extent under the law, all customer lists, contracts, records and all intellectual property rights in any text, images or other components created for Company pursuant to this agreement.
- b) Salesperson agrees that any material, content, plan or idea prepared by Salesperson or submitted to Company for approval at any stage which is not utilized at the termination of this agreement, shall remain the property of Company.
- c) Upon termination or expiration of Agreement, Salesperson agrees to be solely responsible for returning any Company materials, process documents, customer lists, contract lists, internal documents or advertisements. Salesperson may not copy or remove these company materials for any reason not related to the performance of his or her duties under this agreement.

5. Non-Solicitation and Non-Compete.

Salesperson agrees not to provide any services or consulting for, or enter into any agreement with any company or individual engaged in a similar line of business, whether they

Company Initials _____ Salesperson Initials _____

DEMO CONTRACT

This demo contract has been truncated. The complete 5 page editable version of this document is available in the Contract Pack template collections

<https://www.proposalkit.com/htm/legal-contract-templates/contractor-employee-contracts/contract-salesperson-agreement.htm>

Once you purchase, download and install a retail Contract Pack that includes this contract, the complete version of this contract will be inserted into your project.

Company Initials _____ Salesperson Initials _____

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