



# PROPOSAL KIT SAMPLE

## Environmental Cleanup Sample Proposal

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Read this article for more help - [How to Write a Green or Environmental Business Proposal](#)

Jerry Owens  
Owner  
Sunrise Farms  
1416 Fox Creek Road  
Entiat, WA 98822

Mr. Owens,

Thank you for allowing us to complete a bid for services. We have completed an initial review of your site and have come up with a plan for the environmental services you have requested.

It is important that you contract with a company who can effectively and safely decontaminate your warehouse and orchard. If the process is done incorrectly, further harm can be done to the ecology of your land and can make the organic certification process infinitely harder and longer.

We are fully knowledgeable of the requirements from the three main organic farm governing bodies, the EPA, the USDA, and the WSDA. Without a valid decontamination plan, you will not be able to begin your organic certification status. We have the tools and the experience to help you through complete some of the necessary forms that you will need during the often confusing and very stringent process of preparing your land for testing and approval.

We use only government agency approved strategies for decontamination of soil and groundwater systems. In addition, there are requirements that will govern your restoration of the old warehouse on your property in order to meet organic codes, and we can help you meet those requirements.

We hope you find the following information useful, and we look forward to speaking with you further about the project and timelines. Please do not hesitate to call with any questions.

Sincerely,

Greg Carlson  
Owner  
North Central Washington Green Clean  
1-800-425-8764  
[greg@NCWGreenClean.com](mailto:greg@NCWGreenClean.com)  
[www.NCWGreenClean.com](http://www.NCWGreenClean.com)



# PROJECT

## ENVIRONMENTAL DECONTAMINATION OF FACILITY

Prepared for: Jerry Owens  
Owner

Prepared by: Greg Carlson  
Owner



# ENVIRONMENTAL

The effect of this project on the surrounding environment is of key concern. North Central Washington Green Clean is committed to minimizing the environmental impact.

The environmental concerns of this project are containing and safely removing toxic waste and hazardous materials through adherence to state and federal regulations. All toxic and hazardous material will be removed and disposed of properly. Storage areas, packing areas, and areas surrounding the warehouse will be tested for residual remains.

The prevalent use and improper storage of DDT for over two decades will require extensive clean up and testing. North Central Washington Green Clean uses a cosolvent soil flushing and fungal biosorption method to remediate DDT from contaminated soil. Results can range from 80 to 95% effective.

Other chemicals, fertilizers, and insecticides have been stored improperly, causing leakage and potentially hazardous chemical combinations. We will need to test to make sure that the improper storage of pesticides and nitrates has not caused leaching into the ground water. Matalaxyl, which has been used and stored at the site, has a dangerously high leaching potential. Therefore, we must perform soil and groundwater tests to determine the impact.

The cleanup concerns are that any and all known chemicals be removed and disposed of safely without further impact to the soil and groundwater. Because it appears that some significant contamination has taken place, you might be required to conduct clean-up in phases. Testing will have to be taken a minimum of four times over the next year to show consistent acceptable levels. If testing shows unacceptable levels of concentration, we will have to perform additional clean-up measures beyond soil flushing and fungal biosorption. The warehouse itself will need to have asbestos removed, which will require an asbestos removal team. Further decontamination will have to take place inside the warehouse because of spills and improper storage. All warehouse surfaces must be covered with nonporous materials to reduce inhalation of any residual vapors.

In order to comply with government standards, we will remove all contaminated, toxic, and hazardous materials, document the process for you, perform the necessary testing, and submit preliminary and final reports for inclusion in your paperwork to achieve organic status.





# COST SUMMARY

TESTING COSTS	QTY	AMOUNT
Soil Sample Preparation Fees	15	\$150.00
Agency Analysis Fees	14	\$560.00
On-site Groundwater Testing	14	\$140.00
ESTIMATED TESTING COSTS:		\$850.00
SOIL DECONTAMINATION COSTS		
In-Situ Cosolvent Flushing	5	\$8,100.00
Toxic Waste Removal	4	\$747.00
ESTIMATED SOIL DECONTAMINATION COSTS:		\$8,847.00
GROUNDWATER DECONTAMINATION COSTS		
In-Situ Oxidant Injection, Gas Diffusion	3	\$5,955.00
By-Product and Waste Removal	6	\$1,120.50
ESTIMATED GROUNDWATER DECONTAMINATION COSTS:		\$7,075.50
WAREHOUSE DECONTAMINATION COSTS		
Toxic Waste Removal	2	\$373.50
Surface Decontamination	8000	\$10,320.00
Surface Sealant	8000	\$7,120.00
TOTAL WAREHOUSE DECONTAMINATION COSTS:		\$17,813.50
TOTAL ESTIMATED COSTS		\$34,586.00

**STANDARD DISCLAIMER:** The numbers represented above are to be used as an estimate for the projects discussed. The above Cost Summary does in no way constitute a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before being locked in by a binding contract.



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