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Occupational Therapy Services Sample Proposal

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Kayla Spozata
Regional Director
Novalle Recovery Centers
4255 Zondervale Avenue
St Paul, MN 55150

Ms. Spozata,

Novalle Recovery Centers are well known as the experts in our region for post-operative care and rehabilitation. And we at Full Life Occupational Therapy are experts in extending care after clients are well enough to go home. Don't you think it's time we joined our services for everyone's benefit?

We cannot replace the invaluable medical services you offer your clientele, but we can complement your business by extending our expertise in occupational therapy for clients in your facilities and for those who are on their way back to health and independence at home.

Full Life Occupational Therapy has already established partnerships with Restan Rehabilitation Center, HMW Nursing Homes, and Minnesota Rehabilitative Centers. We'd like to work with you, too. Please review the enclosed materials and give us a call.

Sincerely,

Richard Major
VP Strategic Partnerships
Full Life Occupational Therapy
555-510-9720
info@FullLifeOT.com
www.FullLifeOT.com



Proposal

Extended Care Services with Full Life Occupational Therapy

Prepared for: Kayla Spozata
Regional Director

Prepared by: Richard Major
VP Strategic Partnerships





Since 1992, Full Life Occupational Therapy has been helping clients improve their quality of life.

Whether an emotionally damaged child needs help with social activities, an accident victim must discover new methods for achieving mobility, or a wounded veteran wants to get maximum benefit from recreation activities, we're here to help.

Our staff works in collaboration with physicians, psychologists, physical therapists, social workers, and other specialists that may already be working with clients. We can create a 'dream team' for an individual's needs, or fit into a plan an existing team has already devised.

Full Life Occupational Therapy has been recognized by the Midwest Alliance of Health Insurance Professionals as a Preferred Provider, delivering efficient and economical therapy for their policy holders. We have also received the MN State Therapeutic Excellence Award for the last five years running for our work with school districts and special needs children throughout the state of MN.

Full Life Occupational Therapy employs 132 occupational therapists, many specializing in areas such as computer assistance, visual aids, home independence skills, and working with children. We also have a fantastic support staff of friendly office personnel. All our therapists undergo regular background checks and are fully licensed and bonded, so you can feel comfortable allowing them access to any home or care facility.

Full Life Occupational Therapy is headquartered in Minneapolis and has offices throughout the state of MN.

Services - We offer the following services: Analysis of Individual Needs, Therapeutic Program Design, Assistance with Everyday Activities, Design of Specialized Equipment for Everyday Use, Physical Exercises to Improve Balance, Strength, and Dexterity, Learning Activities to Master Academic, Intellectual, or Emotional Skills, Use of Specialized Computer Programs to Overcome Physical or Psychological Limitations

How to Contact Full Life Occupational Therapy - If you need to contact us for any reason, you can reach us at:

Full Life Occupational Therapy
943 Marin Drive
Suite 1102
Minneapolis, MN 55402

Phone: 555-510-9720
E-Mail: info@FullLifeOT.com
URL: www.FullLifeOT.com





Limitations

Like any other company in the business of health care, Full Life Occupational Therapy is limited in various ways to what we can accomplish. The limitations we experience most often are listed below.

+ Insurance Policy Restrictions on Number of Sessions

Description: Many health insurance policies limit the number of occupational therapy sessions a client may receive in a given period of time.

Effect: Limiting therapy sessions may mean that the client will not achieve the maximum benefit that would be possible if therapy were continued, or that there may be a time gap between sessions.

Mitigation: If we determine that additional therapy sessions would benefit the client, our insurance liaison personnel at Full Life Occupational Therapy will confer with the insurance company to determine if further sessions can be authorized. In the event that further sessions cannot be authorized by the insurance carrier, we will offer the client the opportunity to personally pay for more sessions at a reasonable cost. We will also strive to teach the client techniques that they may safely practice when a therapist is not present.

+ Adherence to Organizational Policy Protocols

Description: Some state and national organizations mandate standard protocols for certain situations.

Effect: Although we strive to customize our therapy to meet a client's individual needs, some organizations restrict the techniques we must use in certain situations to those techniques that are generally recognized as most effective.

Mitigation: If an assigned occupational therapist determines that a client would benefit from an alternative therapy protocol, our insurance liaison personnel at Full Life Occupational Therapy will confer with the restricting organization to determine if different therapy techniques can be authorized. In the event that a different therapy cannot be authorized by the organization, we will offer the client the opportunity to personally pay for alternative therapy sessions at a reasonable cost.



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