



PROPOSAL KIT SAMPLE

Employee Security Card Sample Proposal

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QUOTE

Security Card Printing Solution

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EXECUTIVE SUMMARY

The Objective...

To provide an in-house facility for the printing of non-electronic photo-identity cards for employees of Applied Systems UK Limited.

- ▶ Fully self-contained, with no need for external agencies
- ▶ Easy to use functionality
- ▶ Low capital investment, and reasonable ongoing running costs.

The Solution...

The solution is based around the Fargo Persona C30 Color card printer solution. This includes the necessary software for the printing of plastic identity cards, with customer-defined fields. This system can be upgraded to encode magnetic strips, should this be required in the future.

- ▶ Fargo Persona C30 printer solution with Assure ID Software.
- ▶ Quick Cam Pro 5000 Refresh hi-resolution web-camera, to provide a cost-effective imaging solution for ID cards.
- ▶ HP DX2200 PC with 17" TFT screen, to provide a dedicated card creation workstation.





COST SUMMARY

Development Costs	Qty	Amount
Fargo Persona C30 ID Printer & Software	1	£843.00
Installation & Configuration	1	£400.00
Shipping	1	£8.00
Total Development Costs:		£1,251.00
Ongoing Costs		
Extra Cards (500 pack)	1	£55.00
Extra Ribbons	1	£80.00
Maintenance	1	Varies
Miscellaneous Costs		
Optional QuickCam Pro 5000 Refresh WebCam	1	£54.00
Optional HP Dx2200 Desktop PC	1	£419.00
Optional 17" HP L1706 TFT Monitor	1	£99.00
Optional half-day onsite user training	1	£200.00
Total Miscellaneous Costs:		£772.00
	Total Base Cost	£1,251.00
	Total with Optional Hardware	£2,023.00

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