

Business Contracts



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<<Company>> RESELLER AGREEMENT

THIS AGREEMENT is made this <<CurrentDay>> day of <<CurrentMonth>>, <<CurrentYear>> by and between <<CustCompany>> (hereafter referred to as "VAR or Reseller") and <<Company>> (hereafter referred to as "Company").

The purpose of this Agreement (hereafter referred to as the "Agreement") is to precede a longer-term contract arrangement under which <<CustCompany>> will provide Reseller services on behalf of <<Company>>.

Agreements

As a service, the standard VAR agreement with the Company is provided below.

1. Right to Resell.

Subject to the terms and conditions of this agreement, Company grants the VAR a non-exclusive right to resell its products and services to the VAR's customers.

2. Representation.

The VAR shall maintain a sales office for product promotion and is responsible for all costs incurred for the promotion and sale of Company products and services. The VAR shall conduct business in its own name and shall not represent itself as an employee or agent of the Company. Prospects may be registered with the Company and will be protected for 90 days. This protection may be renewed at the Company's discretion for a further 90 days.

DEMO CONTRACT

This demo contract has been truncated to only show part of the first page. The complete 3 page editable version of this document is available in the Contract Pack template collections <http://www.proposalkit.com/htm/legal-contract-templates/reseller-agreements/reseller-var-contract.htm>

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