

# Sample Business Proposals



## Network Cabling Sample Proposal

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# QUOTE

## Network Cabling Design and Installation

10/27/20XX

**Prepared for:** Daniel Singh  
CEO

**Prepared by:** Greg Neilson  
Lead Designer



# DESCRIPTION

Thank you for the opportunity to bid on designing and installing your computer network at your new corporate headquarters.

Northwest Computer Cabling, Inc. is located in Portland, but we travel throughout the state of Oregon and into southwestern Washington State to install computer networks. We have designed and installed networks for more than 300 companies of all sizes.

Proposal Number: PN-3



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# CLIENT SUMMARY

## The Objective...

HarborLite Technologies is a rapidly growing company that plans to move into their new corporate headquarters within the next six months. HarborLite Technologies is upgrading their computer system and requires a new network to complete the system.

- ◆ **Need #1:** Analysis of current and future needs for a new computer network.
- ◆ **Need #2:** A design for a new computer network.
- ◆ **Need #3:** An implementation plan for a new computer network.

## The Opportunity...

After meeting with Daniel Singh, Northwest Computer Cabling Inc. believes that HarborLite Technologies' goals are as follows:

- ◆ **Goal #1:** Design a computer network that serves the company's current needs and can grow with the company.
- ◆ **Goal #2:** Formulate an installation plan that will cause as little disruption to current business as possible.
- ◆ **Goal #3:** Install the new network and get it up and running as soon as possible.

## The Solution...

Northwest Computer Cabling Inc. specializes in designing and installing computer networks. We propose to install LANwork 5000 products, which offer maximum flexibility and security.

- ◆ **Recommendation #1:** Install LANwork 5000 F22 Layer Hi-Speed switches for cost-effective Layer 2 10/100 and 10/100/1000 Ethernet switching.
- ◆ **Recommendation #2:** Install LANwork 5000 Unmanaged 16-port 10/100/1000 switch; Layer 2 with compact design and auto MDI/MDIX and IEEE 802.1p features.
- ◆ **Recommendation #3:** Run heavy-duty hi-load capacity cable throughout building to accommodate current network needs and allow for future attachments.





# S A M P L E

This sample has been truncated to only show the first few pages. The complete version of this sample is included with any Proposal Kit or Proposal Pack at:

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