PROPOSAL PACK WIZARD

5 MINUTE QUICK START

IF YOU NEED ASSISTANCE AFTER FOLLOWING THE SETUP INSTRUCTIONS AND VIDEO CONTACT US

YouWatch a video of these getting started instructions at:Image: https://www.ProposalKit.com/htm/videos-wizard-quick-start.htm

Additional setup tutorials are available online at: <u>https://www.ProposalKit.com/htm/wizard-setup-tutorials.htm</u>

The Proposal Pack Wizard is a Microsoft Word Add-In. This means it is not a stand-alone program. The Wizard runs within Microsoft Word and only within our Proposal Pack Wizard's word document.

Enable the macros as soon as you first open the Wizard document which happens during the Wizard installation. Look in the Word toolbar for **Add-Ins**, click that toolbar, then click the **RunWizard** button. 3 button clicks are all it takes to get the Wizard running.

A STEP A: ENABLE THE MACROS

Follow the instructions in the first page of the Wizard Word document for how to enable the macros. The Wizard program will not run if you do not enable the macros.

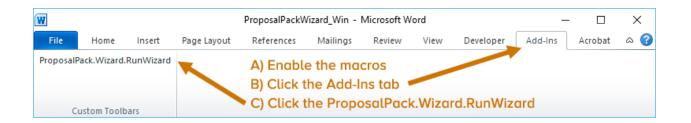
For **Microsoft Word 2010 and greater** you must click the **Enable Content** button in the yellow bar next to the Macros are disabled warning message which looks like this:

W				ProposalPackV	/izard_Win	Microsoft Wo	ord		_		×
File	Home	Insert	Page Layout	References	Mailings	Review	View	Developer	Add-Ins	Acrobat	۵ 🕜
1 Mar	rked as Final	An aut	hor has marked th	is 'ocument as	final to disco	urage editing	j. Edi	it Anyway			×
🧵 Secu	urity Warning	Macro	s have been disabl	ed. Enable	Content						×

If running **Windows in S Mode** you may also have to right click the Wizard's document in the install folder, click the General properties tab then click the Unblock box or Unblock button.

B STEP B: RUN THE WIZARD

Once the macros are enabled you can run the Wizard. Your Wizard's Word toolbar will look like this screenshot. Locate these buttons on your Wizard document's toolbar.



C STEP C: FOLLOW THESE STEPS TO CREATE YOUR FIRST DOCUMENT:

First - Install your Proposal Kit Professional, Proposal Pack, Title Page Pack and/or Contract Pack product before running the Proposal Pack Wizard. The Wizard will search for these products, so they must be installed first. Proposal Packs, Title Page Packs, Contract Packs and Proposal Kit Professional are each downloaded and installed separately. We have hundreds of template packages which plug in to the Wizard. Install whichever product(s) you installed.

The Wizard does come with a very limited collection of plain templates; however, it is meant to be used with one or more of our other template products. Access to the complete range of templates requires a template product.

- If you purchased and installed **Proposal Kit Professional**, you will also see a blue icon on your desktop.

If you purchased and installed a **Proposal Pack** template product you will also see a red icon on your desktop.

If you purchased and installed a **Contract Pack** template product you will also see a purple box icon on your desktop.



If you purchased and installed a **Title Page Pack** template product you will also see a magenta icon on your desktop.

Second - Run the Wizard by double clicking the Run Proposal Pack Wizard icon on your Windows start menu or on your Windows desktop. The icon looks like our logo with a green background.

Different editions of Microsoft Word have slightly different methods of enabling macros such as our Proposal Pack Wizard.

Refer to the instructions in the Wizard document for the specific version of Word you are using. Enabling the Wizard macros is a security step that is managed by and required by your Microsoft Word software. This is a one-time only step you have to do before you will able to run the Wizard software.

IF YOU DO NOT ENABLE THE MACROS ACCORDING TO THE INSTRUCTIONS, THE WIZARD SOFTWARE WILL NOT RUN, AND YOU WILL NOT SEE THE WIZARD INTERFACE SCREEN.

IF YOU DISABLED THE MACROS BEFORE READING THE INSTRUCTIONS, RE-READ THE INSTRUCTIONS FOR YOUR VERSION OF WORD IN THE WIZARD DOCUMENT. THE INSTRUCTIONS WILL SHOW YOU HOW TO GET THE WIZARD SECURITY ENABLED.

If you see a message about **Trusting Content** or **Trusting Macros** from this publisher, you must check the box.

If you see a message about **Enabling Content** or **Enabling Macros** you must click the enable option.

If you see an **Options** button during this process you must click to get to the enable options.

The first time the Wizard document is opened you will have to perform the macro security enabling steps. The Wizard will not automatically run and show you the interface screen this first time. Once you have enabled the macros, close the Wizard document. Then double click the **Run Proposal Pack Wizard** icon on your desktop.

From then on, the Wizard software will automatically run each time you double click the icon, and you will see the Wizard interface.

Third - The first time the Wizard is run, after the macros are enabled, you will be prompted to enter some information about you and your company and how you intend to write your documents. The Wizard will start in Novice mode which disables the more advanced features of the Wizard.

This will make it easier for first time users to quickly create a document without being confused by the more advanced features. Once you have created your first document in Novice Mode the Wizard will automatically enable Expert Mode (if you purchased the Expert version of the Wizard) and all the Wizard configuration features will be unlocked.

Each time the Wizard is run it will search for any newly installed template packs. You only need to install the Wizard once regardless of how many template packs you purchased and installed. Once you have completed the initial set up, the Proposal Pack Wizard interface opens, and you are now ready to start creating your first document. When the Wizard is run, you will see the main interface screen that looks like this:

Proposa	l Pack Wiza	rd Interface - (Home S	Screen)		\times
	1	Document Styles		Select the Proposal Pack style to use for your project. Customize elements of the design theme.	
START HERE	2	Document Projects		Setup and build your project documents. Create a new project for each document or edit existing projects.	
	3	Edit Current Documen	nt	Finish editing your documents for the Current Project created in the step above then save as a PDF.	
	Document	Projects > Add New Pr	oject >	amples or types of documents listed on the web site dick Pick Documents. Then use the View Samples or Quick elected Templates then save your project to build it.	
	Pref	erences		Current Selected Style and Project Current Style:	
	Quit	Wizard			
	1	Help		Current Project:	
	View	Manual		Change the current project to:	
	View			Review the manual for help. First read the "5 Minute	
	Read Ho	w-To Articles		Quick Start" chapter and look through the chapters.	
You Tube	Watch	Help Videos			
				PROPOSAL PACK WIZAR	D
www.	ProposalKit.	com		For use with Proposal Packs, Contract Packs and Propo Kit products.	sal
				About Check for Updates	

Click the button Document **Styles**, pick the style you want to use for this project. This will usually be the style you purchased or if you purchased the Proposal Kit Professional, you will have the choice of four or five assorted styles. Once you have selected the style click OK. A default style will already have been selected for you, so this step is not required to get started. You can also purchase additional add-on template packs at a discount from this screen.

Proposal Pack Wizard Interface - (Home Screen)					
		Document Styles	Select the The Usal Pack style to use for your project. Quet the elements of the design theme.		
START HERE	2	Document Projects	Setup and build your project documents. Create a new project for each document or edit existing projects.		
	3	Edit Current Document	Finish editing your documents for the Current Project created in the step above then save as a PDF.		
	Document	t Projects > Add New Project	any samples or types of documents listed on the web site click ct > Pick Documents. Then use the View Samples or Quick se Selected Templates then save your project to build it.		
	Pref	erences	Current Selected Style and Project		
			Current Style:		
	Quit	Wizard	Current Project:		
		Help	Change the current project to:	1	
	View	/ Manual			
	Read Ho	w-To Articles	Review the manual for help. First read the "5 Minute Quick Start" chapter and look through the chapters.		
You Tube	Watch I	Help Videos			
			ڬ PROPOSAL PACK Wizari	D	
www.P	ProposalKit.	com	For use with Proposal Packs, Contract Packs and Propo Kit products.	sal	
			About Check for Updates	•	

Fourth - Add a new project by clicking the button Document Projects. We use the term "proposal" in many places when referring to the document being created – however you can create any type of business document including business plans, manuals, reports, studies, proposals, contracts, RFP responses, estimates, etc.

Then click the button Add New Project

Pick Proposal Pack Project	×				
Show projects Work in Progress					
Pick Project:					
START HERE Add New Project Edit Selected Project Search Projects Change Status of Selected Project	Clone Selected Project				
Use this screen to start a new project, edit an existing project and manage the status of each project. Each new proposal, business plan, contract, report or other business document you create requires a new document project to be added first. Start a batch creating multiple projects and documents.	Batch Projects				
Adding a new project involves selecting topics that will become the pages of your document and entering the name and address contact information to be merged into the document. Once you have setup a project, go back to the Wizard home screen to create the documents for the project and do your final edits.					
You can also make a duplicate copy of an existing project (either just doning the project settings or also cloning a past project's documents). This makes it more efficient to make either a new document for an existing customer, or reuse a past document by making a copy you can then manually edit for a new client.					
OK Cancel Help					

Gold arrows in the Wizard interface point at what you should be doing next.

Now you are on the main project screen. Enter a Project Name. This will be used for your reference and for the folder name that all this project's documents will be saved in.

Click the **Pick Documents** button to start selecting the chapters that will make up your document (i.e. a Cover Letter, Title Page, Table of Contents, and so on). This will take you to the Pick Documents screen.

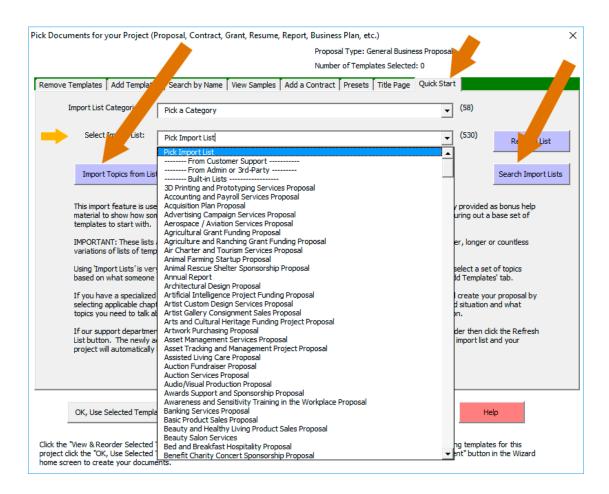
The Wizard will pre-populate your first project with a few common templates to help get you started.

Enter Projec	t Data				×
Project Nam	My New Project				
Save To Folde	er: c:\ProposalKit\ProposalPack\ProposalPro	jects_V##\Wy New Project	Browse	Delete Old Files	
- Documen	nt Configuration Options				
Merge	e Company and Client Data with templates	\$ United States Dollars	•		
Combi	ine templates into single master document	American English (default)	•		
🗹 Turn d	on Page Numbering				
Genera	al Business Proposal 💽 s	Select what type of project to create.			
Pick Tit	de Page Graphic	Select Title Page graphic. This replaces the 'Propo meader with the alternate wording or logo.	sal'		
START HERE	Pick Documents	4 Other Data			
	Company Data	5 Multiple Choices			
-	3 Client Data	S Line Item Quote			
	OK, Save Project and Build Documents	Save Project w/o Building Documents	Cancel	Help	

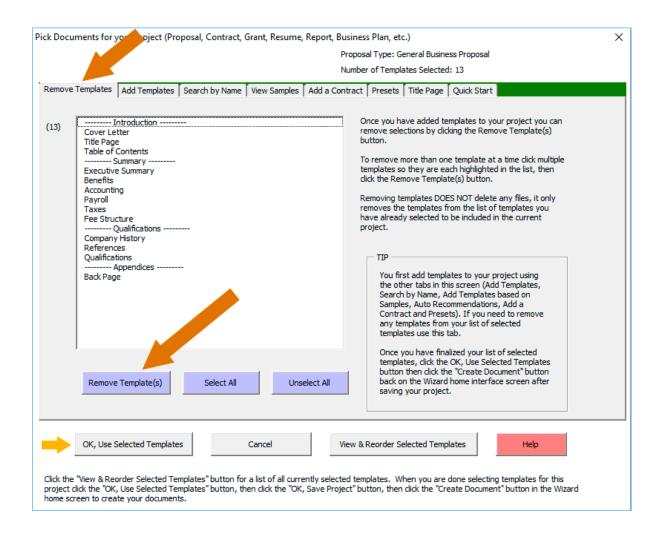
The best way to get started is to use the **Quick Start** tab in the Pick Documents screen. There are hundreds of premade lists for all types of documents and all types of businesses.

Click the **Search Import Lists** button and type in a single word that is related to what you are doing (i.e. investing, grant, education, training, electrical, lawncare, medical, security, wedding, catering, fashion, software, etc.) Pick any of those from the list then click the **Import Topics from List** button.

Your project will now be loaded with a set of chapters. You can now customize that list as needed by adding new chapters and removing unneeded chapters based on your exact situation.



Use the **Remove Templates** tab to remove chapters that you do not want in your final document. Highlight one or more entries then click the **Remove Template(s)** button. This only removes them from your list of selected chapters for this project - no files are ever deleted.



If you are not sure about needing a chapter leave it in your project. It is easier to remove an unneeded page than trying to add a new page once you have started editing your document. The Wizard can add a new template you may have forgotten into an assembled document you have started editing. Use the **Add Templates** tab to add templates to your project.

This screen gives you access to every chapter template available. The most commonly used ones are on the first screen of checkboxes you see (Cover Letter, Title Page, Table of Contents, etc.)

To find lists of chapters grouped by distinct types of businesses and writing situations click the drop-down box and select from the list. You can check off chapters from multiple screens.

Pick Documents for your Project (Poosal, Contract, Grant, Resume, Report, Business Plan, etc.)							\times			
Proposal Type: General Business Proposal										
					Nun	nber of Templa	ates Selected	1: 0		
Remov	emplates	Add Templates	Search by Name	View Samples	a Contra	ct Presets	Title Page	Ouick Start		
			,,							
									Click the Show All Templates	
	NEXT	Top 40 Mos	t Common Topics		-	(159)	Show All 1	Templates	button to show and edit all	
		Top 40 Mos	t Common Topics		▲	1			2018 available templates.	
			orites							
	over Letter		stom Lists				Project S	ummary		
_			iness Speciality tware/Hardware/To		4		=			
	itle Page		tware/Hardware/Te				Capabiliti	es		
	able of Conten		tware/Hardware/Te					tions		
-			tware/Hardware/T				-			
	Ion-Disclosure F		/Manufacturing/Fab				Company	History		
	ntroduction		/Manufacturing/Fab /Manufacturing/Fab				Services I	Provided		
_		Aerospace	phanaractaningphat	incadori (i age o oi			_			
	Vhat You Can E	Media/Grap	hics/Design (Page 1				Products			
ΠE	xecutive Summ		hics/Design (Page 2				Comparis	on Chart		
_			/Marketing/Sponsor /Marketing/Sponsor							
	ost Summary		/Marketing/Sponsor				Company	Operations		
ПБ	stimate		/Marketing/Sponsor				Reference	es		
			ital/Green/Nature (_			
	leeds Assessme		tal/Green/Nature (Back Page	e		
	oportunities		tal/Green/Nature ((Page 1 of 3)	age 3 or 3)						
		Real Estate	(Page 2 of 3)				The Top 40	most commo	nly used templates are	
- M	larket and Aud		(Page 3 of 3)						tab. The rest of the tabs	
	oals and Object		n/Contracting (Pag						reen give you additional re templates to your	
	-	Constructio	n/Contracting (Pag n/Contracting (Pag						brary of templates.	
🗆 🗆 S	tatement of W	or Home Servi		2 3 01 3)			projectinos	in the fittere is	or any or templateor	
	xpected Result	A. 1. 1A.	althcare/Wellness/F	itness (Page 1 of 3)					
	xpected Result	Medical/Hea	althcare/Wellness/F							
			althcare/Wellness/F	itness (Page 3 of 3)					
	OK, Use Se	Sports/Fitne	ess are Services (Page :	of 2)		& Reorder Se	elected Temp	lates	Help	
	01,032.36		are Services (Page)			ancoract ac	elected remp		nep	
			urance/Legal (Page		-					
Click th	e "View & Reor	der Selected Te	mplates" button for	a list of all current	ly selected	templates. W	hen you are	done selectin	g templates for this	

Use the **Search by Name** tab to add templates to your project. This tab is useful if you want to search the library of available chapters for a specific chapter instead of looking for it in the **Add Templates** tab.

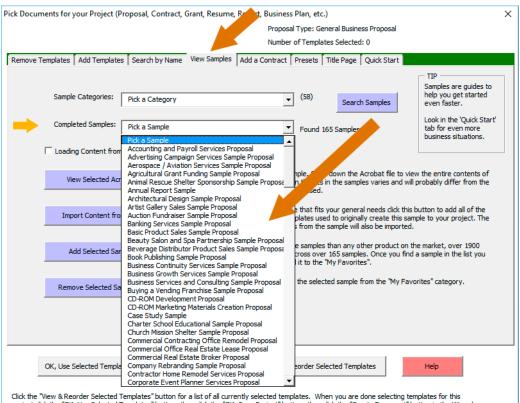
For example, say you want to find a budget template. Search for the word: budget

Select whatever match is most appropriate and add it to your project.

Pick Documents for your Project (Proposal, Contract, Grant ume, Report, Business Plan, etc.)	\times
Proposal Type: General Business Proposal	
Number of Templates Selected: 13	
Remove Templates Add Templates Search by Name View Samples Add a Contract Presets Title Page Quick Start	
Search for a specific single template or list of templates to add to your project. There is a library of 2018 proposal templates and 184 contract templates to search.	
For example, to search for all of the cost summary to plates AND the funding related templates. Enter (without the quotes) "cost" into the first field, "summary" into the second field, "fund" international field, click the "Or" button then click the "Do Search" button. To locate the Mission Statement template enter "mission" into one click the "Do Search" button.	
If you have purchased contracts your exarch by a descriptive word. For example, type "graphic" to locate a graphic design contract, "software" to find a software down each contract, "policy" to find a policy template (depending on the Contract Pack purchased and installed).	
Search Titles	
Search Descriptions	
Search Contract Pack Templates	
✓ Also Show Related Templates	
Also Show Alternate Templates	
C And C Or Case Sensitive	
Do Search Clear Form Search Help	
OK, Use Selected Templates Cancel View & Reorder Selected Templates Help	
Click the "View & Reorder Selected Templates" button for a list of all currently selected templates. When you are done selecting templates for this	
project click the "OK, Use Selected Templates" button then click the "OK, Save Project" button, then click the "Create Document" button in the Wizard home screen to create your documents.	

Another way to quickly select a collection of templates is to use the **View Samples** tab and select a sample related to your situation. This option will add the templates and import the content used to create the selected sample to your project by clicking the **Import Content from Selected Sample** button.

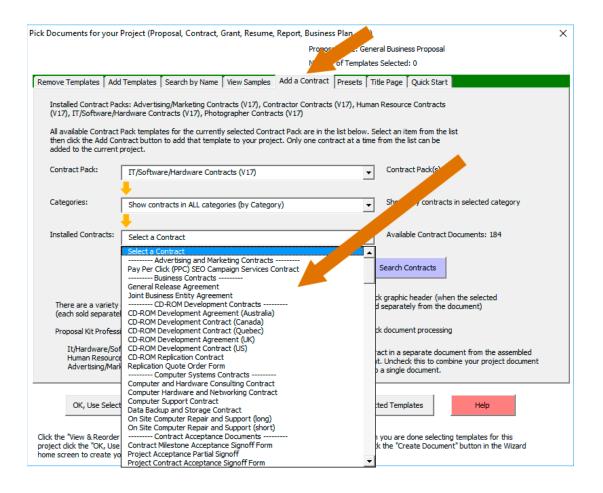
While we have a very large selection of samples, samples are only meant as general guides to show you how other people have assembled and filled in their documents. Millions of business documents like these are written every year so the samples are not intended to exactly fit your situation page for page. However, we have collected samples across a wide range of businesses and types of writing situations that will give you a good idea of how they are structured for similar situations.



Use the **Add a Contract** tab to add a legal contract template from either Proposal Kit Professional or one of the Contract Pack products to your project. You must have purchased a template product that includes contracts.

If you are only using a Proposal Pack product you will find a handful of basic work orders and service contract templates in the **Add Templates** and **Search by Name** tabs.

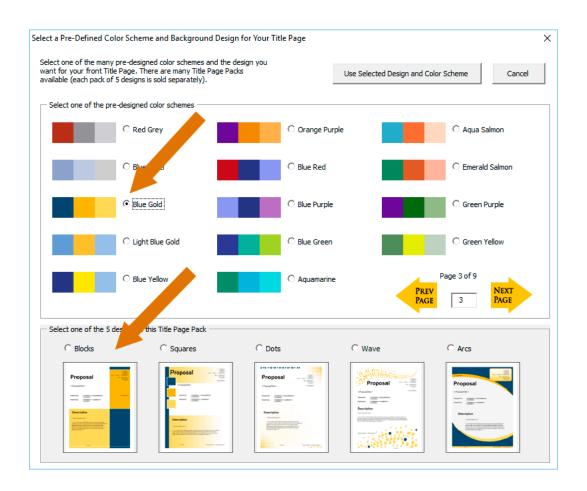
This tab gives you options to include the contract in your assembled document or have it created as a separate document. If the selected contract template also has exhibits or schedules related to it, those will be inserted into it.



Use the **Title Page** tab to select an alternate design and color scheme for your front title page.

Select one of the 5 designs available in the selected Title Page Pack then select one of the 120 color schemes available. When done click the **Use Selected Design and Color Scheme** button.

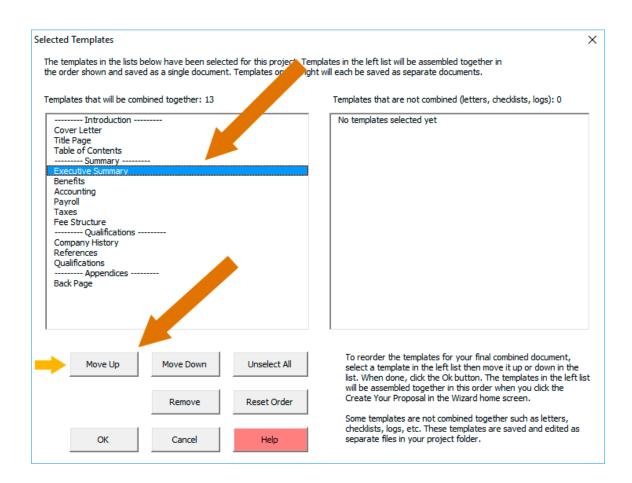
This option is generally used if you are using the "Proposal Pack for Any Business" or "Proposal Pack for Government Grants" styles. All our other Proposal Packs already come with a title page design tailored to match the rest of the pages. Your Proposal Pack comes with a starter package of title page designs and there are many more that can be purchased.



The **View and Reorder Selected Templates** button lets you change the order of the body pages. Special pages such as the Cover Letter and Title Page must remain at the front and the Back Page must remain at the end of the document.

You can also remove chapters from your project using this screen.

There are 2 panes in this screen. All the chapter templates that will be assembled into your document are shown in the left pane. All the templates selected that will be separate documents in your project are shown in the right pane (i.e. checklists, follow-up letters, external contracts, etc.)



The **Presets** tab is a shortcut for saving your currently selected list and ordering of chapters for future use. If your future documents are going to use the same set of chapters create a Preset.

The next time you add a new Document Project and click the Pick Documents button, go to the Presets tab and select your saved Preset. Your list of saved chapters will be automatically loaded.

This saves you the time of having to find and select all those chapters again.

Pick Documents for your Project (Proposal, Contract, Grant, Resume, Report, Business Plan, etc.)						
Proposal Type: General Second Second						
Number of Temperated: 0						
Remove Templates Add Templates Search by Name View Samples Add a Contract Presets Title Page Quick Start						
Pick Preset (0) presets for General Business Proposal projects 						
Load Templates from Preset Delete Selected Preset View Selected Preset Auto-Populate New Projects from Preset						
Presets are custom selections of templates that you define for use in future projects. First select templates using the other tabs then create the preset below. You can then save time by loading the templates from the preset for new projects. You can create up to 40 different presets. Each of the 12 proposal types (general business, grant, etc.) has its own preset list. If you created presets in a previous project and do not see them here, make sure your current project is set to the same type as before.						
Name: Create New Preset from Selected Templates						
You can define your own custom selections of templates using presets. First select one or more templates using the other tabs of the Pick Documents screen. Then make up a name for your preset and click the Create New Preset from Selected Templates button. When you create new projects in the future you can return to this tab, select the preset from the list above and click the Load Templates from Preset button. All of the templates in the preset will be selected for your project. You can save even more time if you have a single preset you want to always use. In this case select the preset and click the Auto-Populate New Projects from Preset button and check the Enable Auto-Populate box. When you use this option, every time you create a new project it will automatically have the templates for that preset added. You can turn off Auto-Populate by unchecking the box. To 'update' a preset, load it, make your changes to the selected templates, then delete the preset and create it again using the						
same name.						
OK, Use Selected Templates Cancel View & Reorder Selected Templates Help						
Click the "View & Reorder Selected Templates" button for a list of all currently selected templates. When you are done selecting templates for this project click the "OK, Use Selected Templates" button, then click the "OK, Save Project" button, then click the "Create Document" button in the Wizard home screen to create your documents.						

When done selecting the chapter templates for your document click the **OK**, **Use Selected Templates** button which will take you back to the project screen.

Pick Documents for your Project (Proposal, Contract, Grant, Resume, Report, Business Plan, etc.)						
		Proposal Type: General Business Proposal				
		Number of Templates Selected: 13				
Remove Templates Add Templates Search by	Name View Samples Add a C	ontract Presets Title Page Quick Start				
		Click the Show All Templates				
Next Top 40 Most Common 1		(178) Show All Templates button to show and edit all				
Clic	k Here for More Topics					
✓ Cover Letter	Benefits	V Project Summary				
✓ Title Page	Features	Capabilities				
Table of Contents	Project Deliverables	Vualifications				
Non-Disclosure Form (Short Version)	Evaluation	Company History				
Introduction	Acceptance Criteria	Services Provided				
🗌 What You Can Expect	Financial Information	Products				
Executive Summary	🔲 Budget	Comparison Chart				
Cost Summary	Cost/Benefit Analysis	Company Operations				
🗆 Estimate	🔲 Work Order (Without Depos	t) 🔽 References				
Needs Assessment	Work Order (With Deposit)	🔽 Back Page				
Opportunities	Hourly Services Contract	The Tax 10 meet annual local barrely to an				
Market and Audience	Invoice	The Top 40 most commonly used templates are shown here in one easy tab. The rest of the tabs				
Goals and Objectives	Payment Schedule	in this Pick Documents screen give you additional ways to find and add more templates to your				
Statement of Work	Contract and Terms	project from the whole library of templates.				
Expected Results	Recommendations					
OK, Use Selected Templates	Cancel	View & Reorder Selected Templates Help				
		ted templates. When you are done selecting templates for this				
		ted templates. When you are done selecting templates for this ject and Build Documents" button to create your documents.				

19

Now that you are back on the project screen click the **Company Data** and **Client Data** buttons to enter the name/address data that will be merged into your document(s). Use the **Line Item Quote** button for adding quotes, schedules, etc.

Save your project by clicking the **OK, Save Project and Build Documents** button to build your customized Word template.

Enter Project Data		×
Project Name: My New Project		
Save To Folder: c:\ProposalKit\ProposalPa	k\ProposalProjects_V##\My New Project	Browse Delete Old Files
Document Configuration Options		
Merge Company and Client Data with te		•
Combine templates into single master d	American English (default) cument	•
✓ Turn on Page Numbering		
General Business Proposal	Select what type of project to create.	
Pick Title Page Graphic	Select Title Page graphic. This replaces the 'Propos header with the alternate wording or logo.	aľ
START HERE Pick Documents	4 Other Data	
2 Company Data	5 Multiple Choices	
Client Data	Line Item Quote	
OK, Save Project and Build Docur	Save Project w/o Building Documents	Cancel Help

At this point the Wizard will automatically build the document if you choose to have it created right away. If you choose not to build and open your document at this point you can do it later by editing the current project and saving the project again. This gives you the option to go back and edit your project settings before building your document(s). You will see a few dialog boxes displayed with status information during the document creation process.

When you see a dialog box saying **Process Complete**, your template is now complete and ready to fill in the details.

With slow computers and/or an exceptionally large document using many chapter templates this process can take a few minutes. If it appears your computer is not responding, or you see "(Not Responding)" in your Wizard's Word document wait for the process to complete. Do not close the wizard while processing.

Propos	sal Pack Wizard Interface - (Home Sc	reen)	×	
	Document Styles		Proposal Pack style to use for your project. elements of the design theme.	
START	Document Projects		build your project documents. Create a new r each document or edit existing projects.	
	3 Edit Current Document		ing your documents for the Current Project the step above then save as a PDF.	
Proposal P	ack Wizard Progress		×	
	Append Documents			
- 6	Process Complete			
	100%			
	Document Generation Process is Co	omplete		×
	Document generati	on has completed a	and is ready for you to edit.	
Cance	Now use the 'Edit C	urrent Document' l	button in the Wizard partace to edit the project	
	documents. Use the	e edit screen to ac	cess all the file on is project.	
	1			
	ок, с	Open and Edit My D	Help - Tips for Improving Speed	
	Timing Results			
	Total time to generate documen	ts: 4 minutes	Time to add 170 links to Excel spreadsheets	: 25 seconds
	Time to apply color scheme: 27 s	seconds	Time to combine documents: 1 second	
	Time to format documents: 30 s	econds	Time to merge data: 21 seconds	
	Time to load graphics: 11 second	ds	Time to open/close files: 16 seconds	
	Time to apply foreign translation	is: 0 seconds		

Fifth - Click the OK, Open and Edit My Documents button in the Process Complete message and your templates will be opened in Microsoft Word and Microsoft Excel.

All of your documents are stored in a folder on your hard drive which can be located in the **Edit Current Document** button on the Wizard home screen.

If you close your documents in Microsoft Word you can open them again by using the Wizard and clicking the **Edit Current Document** button on the Wizard home screen. Each time you create a new project that project will be your current project. Your old projects will still exist, and you can get to them by making and old project your current project.

Sixth - Now that you have completed creating and opening your first document you are now ready to create more projects and to start customizing the Wizard and templates as needed.

The Wizard can be configured for creating long and complex documents, for creating one-off custom documents or for creating custom tailored documents for many clients each tailored to the individual client.

There are features for customizing the visual look of your documents including color schemes and branding with your own custom logos and graphics, custom font types, etc.

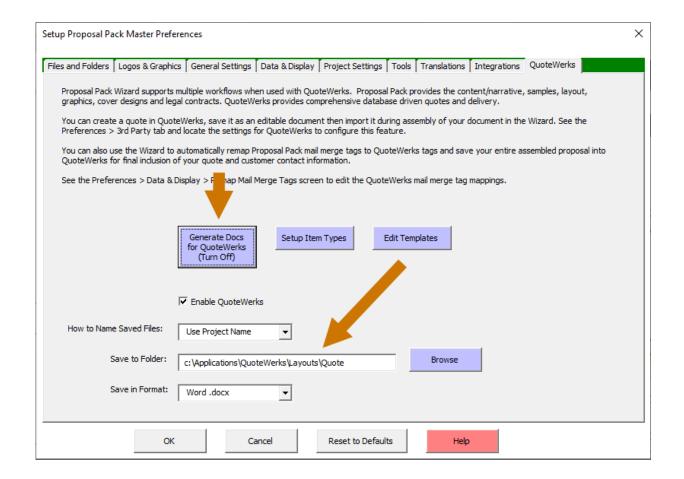
Start reading the Wizard documentation and looking at the various configuration features in the Wizard's **Document Styles** and **Preferences** screens next.

5 MINUTE QUICK START QUOTEWERKS

Watch a video of these getting started instructions at: <u>https://www.ProposalKit.com/htm/videos-quotewerks.htm</u>

These are the minimal steps required to create a QuoteWerks layout file after having setup the Wizard and creating your first test document following the 5 Minute Quick Start instructions above.

First, click the Wizard's Preferences > QuoteWerks tab and click the Generate Docs for QuoteWerks (Turn On) button. You can also edit the layout and tags used in the QuoteWerks table templates.



Second, click the Preferences > Data & Display > Remap Mail Merge Tags button.

This step is only if you need to change any of the default tag remapping. By clicking the **Generate Docs for QuoteWerks (Turn On)** button in the step above the stock remapping tags will already be enabled for QuoteWerks.

Setup Proposal Pack Master Preferences			×			
Files and Folders Logos & Graphics General Setting:	Data & Display Project Settings	s Tools Translations Integrations				
Edit Company & Client Database of reusable in		for use when creating new projects. Create list on of your project data screens.	s			
		d for mail merge tags used in the Proposal Pack ach new Document Project is pre-populated with				
		gs and have the Wizard change Proposal Pack t Pack documents with 3rd party tools.	ags			
		r can insert into their templates to define where I files, etc.) into the document being assembled				
		base. Multiple choice lists allow you to configure graphics, etc. you can populate your projects w				
Edit Table of Contents Labels change the d	Edit Table of Contents Labels Edit the screen display labels and Table of Contents category and section headers. Also use this to change the display name of the proposal type labels and hide proposal types from the drop down lists in the Document Project screen. These labels are ONLY used with the static TOC.					
	Auto Table of Contents Display Configure how the auto-updating Word Table of Contents is displayed. The page number styles can also be configured here such as using numbers, letters, roman numerals, and so on.					
Font Styles can be mana	ed here. Change the default font t	fined collection of Styles for use in your docume ypes, sizes and colors used when generating yo r installed Proposal Pack design settings.				
Opening and Viewing Docs Configure how documents are opened and displayed. You can set documents to open automatically zoomed in or out as well as showing multiple pages side by side.						
ОК	Cancel Reset to Defa	ults Help				

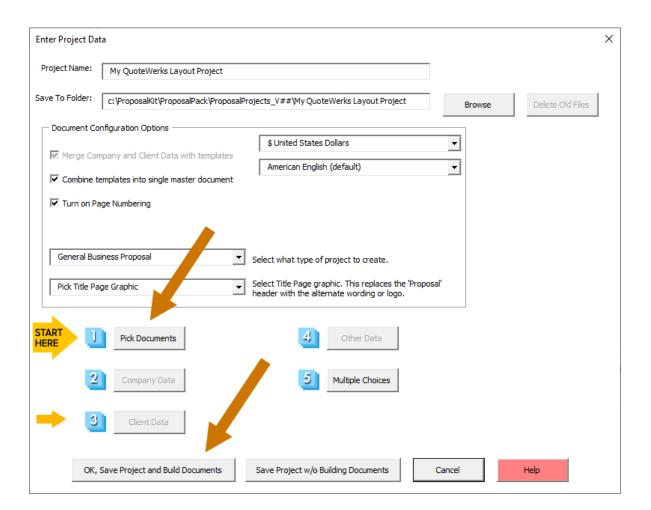
'QuoteWerks' will already be selected from the drop down list and the **Turn on mail merge remapping** checkbox will be checked. This will cause the Wizard to replace our Proposal Kit tags with equivalent QuoteWerks tags.

Remap Mail Merge Tags	×					
Proposal Pack Wizard can change the default mail merge tags embedded in the Proposal Pack templates to alternate mail merge tags. This is typically done when the generated document is going to be used in a 3rd party system which uses different mail merge tags and the 3rd party tool will be mail merging its data into your document. To completely remove a Proposal Pack mail merge tag, set the Remap To field to the word BLANK.						
Tags 1-5 Tags 6-10 Tags 11-15 Tags 16-20 Tag	s 21-25 Tags 26-30 Tags 31-35 Tags 36-40					
Proposal Kit Tag: ProposalNumber	Remap To: <<&DH_DocNo>>					
Proposal Kit Tag: ProposalTitle	Remap To: <<&DH_CustomText01>>					
Proposal Kit Tag: Reference	Remap To <<&DH_SoldToPONumber>>					
Proposal Kit g: WorkOrder	Remain o: <<&DH_SoldToPONumber>>					
Proper Kit Tag: DeliveryDate	map To: <<&DH_DocDueDate>>					
Turn on mail merge remapping QuoteWerks	 Name of application remapping to 					
OK Cancel	Reset to Defaults Help					

Third, create a new document project from the Wizard home screen. All buttons and options on this screen that are not used during the creation of QuoteWerks layouts will be greyed out.

In the **Pick Documents** button add a page that will hold your quote such as the Cost Summary, Quote, Estimate, Invoice or Work Order. When adding one of these pages the Wizard will automatically insert a QuoteWerks compatible table layout. If QuoteWerks is also running it can build a custom table to match your QuoteWerks Item Types in your currently loaded quote.

After you have selected all your chapters click the **OK**, **Save Project and Build Documents** button. The generated document will then be created as a QuoteWerks layout file.



Fourth, the Wizard's Edit Your Current Document project screen has a QuoteWerks tab. This tab makes it easier to open and edit then save your generated document into your QuoteWerks layout folder.

You can also do a 'Save As' with the Word document open and manually save it where you need and in the format you need for how you use QuoteWerks.

Any documents you generate including proposals, invoices, letters and contracts can be converted into QuoteWerks layouts.

Edit Your Current Project	Document					Х
Your Project Documents	QuoteWerks	Your Calculator Spreadsheets	View Samples	Team Editing	Document Processing	
Project Name: My Q Documents located in:		ut Project ProposalPack\ProposalProjects_\	/14\My QuoteWe	erks Layout Pro	ject	
Save to Folder:	:\Applications\Q	uoteWerks\Layouts\Quote			Browse	
Invoice Follow-up		nt eral Services Agreement		Proposal QuoteW Before of QuoteW following 1) Select Pack ten documer 2) Use th feature of	tab to copy documents from your Pack Wizard project folder into your erks Layouts folder. opying documents for completion in erks you should have done the already: t and assemble one or more Proposal plates together for your final ht(s). ne QuoteWerks mail merge remapping of the Proposal Pack Wizard to conver Pack tags to QuoteWerks tags.	
	ct All cument(s) ct Name	Unselect All Save to QuoteWerks How to name the file	s being saved	3) Make finish wri QuoteW template complete After cop QuoteW You can	any custom edits to the document to iting your narrative and customizing erks specific tags to your estimate/cos is that QuoteWerks will replace with a	
		Close Window	Help			

Fifth, at this point you are ready to start using QuoteWerks with the new layout file. Using QuoteWerks click the Links tab then click the blue + button and select the new layout file. Finally, right click your mouse over the link and click the Save New Copy & Merge Word Document option.

At this point QuoteWerks will merge your current quotes data into the layout file and you can make any final edits as needed.

Consult your QuoteWerks documentation for help or contact QuoteWerks at this point for assistance with their software. Everything you do at this point is within QuoteWerks.

www.QuoteWerks		_ = x
W File Edit View Products Tools Contact	s <u>R</u> eports <u>U</u> tilities <u>W</u> indow <u>H</u> elp	_ 8 ×
📃 - 🤍 🗖 🖷	vision Deliver Dashbod Products Burges Configurator Best Latest	Compare
QUICK LOOKUP Our Products	Manufacturer Part # Search For Q	
🔚 Document Items 🛛 📓 Sold to / Ship to	🏷 Sale Info 📔 🔛 🔮 Custom 💀 Links	
	0 - G O O - 🔶	
Linked Resources	Mu DuoteWerks Lavout There are no Auto-Links for the document at this time. Wew/Modify Linked Resource Edit Link Remove Link Save New Copy & Merge Word document Merge PDF files Save as PDF file E-Mail Attach to CRM Copy name to dipboard Open Containing Folder Image Pole Image Pole<	
		E si

In this workflow you are using our Wizard and Proposal Kit template package to create a Word document that will be used independently within QuoteWerks.

Due to differences in how QuoteWerks does their own custom processing on Word documents the Wizard will make some additional formatting changes to our standard layout. While we try to output files that work in QuoteWerks without any extra editing required there may be times when additional manual modifications need to be made to fix a formatting issue. If you see anything in the final layout that does not look correct contact us for assistance.

QuoteWerks also has their own proprietary PDF generation which does not work with all the Word layout features our templates use. We do not recommend using our templates to output straight to PDF within QuoteWerks. Use the QuoteWerks Link tab and output to Word format in QuoteWerks first then use the Word Save as PDF or use Adobe Acrobat to create your final PDF file.

It is also possible to work in the reverse direction using QuoteWerks to output just the quote and use our Wizard to assemble the rest of the proposal and pull in the quote output into the Wizard generated document. This workflow is not as commonly used. Consult the Wizard manual and QuoteWerks examples on how to setup alternate workflows.

^{***} QuoteWerks is a 3rd party quoting application not sold by nor supported by Proposal Kit, Inc.

IN CONCLUSION

Creating your custom document only requires basic word processing skills such as opening Word documents, cutting and pasting text, typing, saving, printing, etc.

The most overwhelming part for most people is figuring out where to start and how to select a set of documents from the large collection we provide. Think of your Proposal Pack as a large reference library that you are going to be taking portions out of and assembling together for your specific needs.

The Wizard is designed to help you select templates from this reference library and assemble them into a single document. Proposal Pack template collections also include many completed samples to help guide you.

Proposal writing runs the gamut from short one-page quotes to 100 page multi-million dollar grants and everything in between. Most proposals are 5 to 15 pages long. Proposal Pack Wizard and Proposal Pack templates are used by companies (small and large) and individuals around the world to create these kinds of proposals, quotes, contracts, bids, grants, business plans, resumes, reports, studies and more.

Contact us for assistance at: <u>https://www.proposalkit.com/htm/contact.htm</u>

PROPOSAL KIT.com

Copyright © Proposal Kit, Inc. All rights reserved.