

Jane Faust
Studio Owner
Hot Yoga of Marymoor
2331 118th Ave SE, Suite 400
Redmond, WA 98005

Dear Ms. Faust,

Enviro HVAC is pleased to submit this comprehensive proposal in response to your request for a high-performance HVAC solution for Hot Yoga of Marymoor. Recognizing your studio's leadership in wellness and your commitment to an exceptional client experience, we have crafted a custom system that directly addresses the demanding environmental needs of your hot yoga practice. Our intention is to partner with you in elevating the comfort, safety, and sustainability of your facility—enabling your team to focus on transforming lives while we deliver the technical excellence you require.

What makes Enviro HVAC the ideal partner for your project? Our unique expertise lies in designing and implementing advanced HVAC systems for specialty environments, including hot yoga studios across the Pacific Northwest. We propose the installation of our proven HeatMaster 3000 system, energy-efficient smart thermostats, and tailored ductwork—all engineered to maintain your studio at $104^{\circ}\text{F} \pm 1^{\circ}\text{F}$ and optimal humidity, while ensuring superior air quality and quiet operation. Unlike standard solutions, our approach provides robust, reliable performance for back-to-back classes and rapid temperature recovery, ensuring your members enjoy a consistently inviting environment.

You can trust that our proposal is both economical and ecological—combining premium commercial-grade components with sustainable construction practices and an ongoing preventive maintenance plan. All pricing, project timelines, and deliverables outlined herein are guaranteed valid until June 30, 2025. Should you require further information or clarification at any stage, I will remain your primary contact throughout the process. Please reach me directly at (425) 555-0191 or ianlauder@EnviroHVAC.com for prompt support.

We invite you to review the proposal at your earliest convenience. By meeting with us, we can discuss your studio's efficiency, comfort, and growth.

Thank you for your consideration. We look forward to your growth and wellness leadership in 2025, to discuss next steps and how we can be earning your trust for years to come.

Sincerely,

Ian Lauder
Service Manager
Enviro HVAC
(425) 555-0191
ianlauder@EnviroHVAC.com
www.EnviroHVAC.com

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PROPOSAL

HVAC Installation

Prepared for: Jane Doe
Studio Owner

Prepared by: Ian Lauder
Service Manager

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INTRODUCTION

Hot Yoga of Marymoor stands at the forefront of wellness in Redmond, WA, offering transformative yoga experiences that require a specialized, controlled studio environment. As your business continues to grow and attract a dedicated community, maintaining the perfect blend of heat, humidity, and air quality is critical to ensuring client satisfaction, safety, and operational excellence. The unique challenges of hot yoga—consistent high temperatures, rapid room turnaround, and impeccable air quality—demand more than a standard commercial HVAC system. Hot Yoga studios must operate reliably at $104^{\circ}\text{F} \pm 1^{\circ}\text{F}$, sustain precise humidity, and deliver an even, comfortable climate for every class, every day.

Enviro HVAC has designed this proposal to directly address these challenges, offering a custom-engineered HVAC solution tailored to the demanding needs of Hot Yoga of Marymoor. Our recommendations balance advanced technology, environmental responsibility, and cost-effective operation to provide your studio with a system that is reliable, efficient, and sustainable. This proposal includes the high-performance HeatMaster 3000 heating system, intelligent zoning with smart thermostats, and a professional-grade installation package—all specifically selected to optimize comfort, support your class schedule, and minimize energy costs. We understand that for small businesses like yours, every investment must deliver measurable value. Our goal is to empower you with a solution that delivers tangible ROI through reduced utility costs, minimized downtime, and long-term resilience.

As a regional leader in HVAC innovation, Enviro HVAC brings proven expertise in designing, installing, and maintaining climate control systems for specialty wellness environments across the Pacific Northwest. Our certified technicians, LEED-accredited professionals, and customer-centric project management ensure your installation is seamless, code-compliant, and disruption-free. We back our work with a robust maintenance plan and 24/7 support, so you can focus on your members and programming with peace of mind. Our firm's successful track record in similar projects guarantees that your new system will meet the highest standards of performance, comfort, and sustainability.

This proposal is structured to guide you through every aspect of your studio's upgrade. The Executive Summary provides a concise overview of our solution and its core benefits. The following sections detail our company history, specialized experience, product recommendations, scope of work, installation process, eco-friendly initiatives, and long-term maintenance approach. Each chapter is crafted to give you clarity and confidence, ensuring you have all the information needed to move forward with your decision. We invite you to review each section closely and contact us with any questions. Together, we can build the ideal environment for Hot Yoga of Marymoor's continued growth, wellness leadership, and community impact.





EXECUTIVE SUMMARY

Hot Yoga of Marymoor has set a high bar for wellness and community, and your members rely on a studio environment that is consistently comfortable, safe, and energizing. Enviro HVAC recognizes that creating such an environment takes more than just standard equipment—it requires a custom approach combining advanced climate control, precise humidity management, and superior air quality. This proposal summarizes our tailored solution designed specifically for the unique demands of your hot yoga studio, aligning with your mission of transformation and sustainable business growth.

The Objective...

The primary objective is to deliver a high-performance HVAC system that ensures the optimal studio climate for transformative hot yoga practice while reducing operating costs and supporting your core values of sustainability and wellness.

- **Need #1:** Achieve and maintain precise temperature ($104^{\circ}\text{F} \pm 1^{\circ}\text{F}$) and humidity (45–55% RH) throughout the studio, even during back-to-back sessions and peak occupancy periods.
- **Need #2:** Provide rapid heating ramp-up and responsive controls to accommodate your dynamic class schedule, minimizing downtime and maximizing operational efficiency.
- **Need #3:** Ensure superior air quality with commercial-grade filtration and ventilation, safeguarding both client health and regulatory compliance, while integrating eco-friendly and cost-effective solutions.

The Opportunity...

This project represents an opportunity for Hot Yoga of Marymoor to elevate its facility standards, enhance member experience, and realize measurable business benefits through best-in-class HVAC technology.

- **Goal #1:** Create a consistently comfortable, evenly heated, and humidity-balanced environment that supports member safety, satisfaction, and retention, further strengthening your studio's reputation as a regional wellness leader.
- **Goal #2:** Lower utility costs and reduce system downtime by implementing energy-efficient equipment and smart automation, which frees up resources for business growth and member programming.



- **Goal #3:** Demonstrate environmental stewardship by adopting sustainable materials, energy recovery, and responsible installation practices—reinforcing your role as a community-minded, eco-conscious business.

The Solution...

Enviro HVAC proposes the installation of a proven, specialty-engineered HVAC solution featuring the HeatMaster 3000 high-efficiency system, dual smart thermostats for multi-zone control, and a commercial-grade installation kit—all delivered by certified professionals with deep experience in wellness environments.

- **Recommendation #1:** Install the HeatMaster 3000 heating system, dual smart thermostats, and full integration with radiant or ducted delivery to meet precise temperature and humidity targets in the studio's unique operational profile.
- **Recommendation #2:** Provide professional installation, system commissioning, and hands-on staff training—ensuring seamless adoption, maximum equipment reliability, and long-term savings through preventive maintenance.
- **Recommendation #3:** Integrate energy recovery, advanced filtration, and zoning automation to optimize efficiency, improve air quality, and minimize environmental impact in line with your studio's values.

Summary

In summary, Enviro HVAC offers Hot Yoga of Marymoor a comprehensive, cost-effective solution that meets the highest standards for comfort, safety, efficiency, and sustainability. By selecting our team and this proposal, your studio will not only resolve its specialized HVAC challenges but also gain a strategic partner dedicated to your ongoing success. We invite you to review this proposal in detail and take the next step toward a healthier, more efficient, and more inspiring studio environment for your members and your business.





● **Energy Efficiency Through Advanced Heating Technology**

The proposed HeatMaster 3000 system delivers high-output radiant heating designed specifically for high-temperature wellness environments. Unlike standard systems that often struggle to maintain setpoint in a hot yoga studio, the HeatMaster enables rapid ramp-up to 104°F and sustains consistent temperatures with less cycling and reduced draw. This translates to lower electricity use per session, less wear on system components, and a tangible reduction in operating costs.

● **Smart Controls and Zoning for Optimal Resource Use**

Dual smart thermostats enable precise multi-zone climate control, allowing the studio to tailor heating and humidity output based on occupancy, class schedules, and real-time environmental readings. Automated programming reduces wasted energy during off-hours and between classes, while instructor-friendly controls ensure only the necessary zones are conditioned. This smart zoning approach eliminates common inefficiencies seen in single-zone or manual-control systems and maximizes comfort without unnecessary expense.

● **Efficient Humidity and Air Quality Management**

The integration of commercial-grade humidification, MERV-13 filtration, and optional UV-C purification ensures the studio maintains ideal humidity and air purity levels without overusing water or electrical resources. Real-time sensors and robust control logic prevent both over-humidification and under-conditioning, which can waste energy and create maintenance issues. The result is a healthier environment, lower consumables replacement costs, and reduced environmental impact.

● **Minimal Downtime and Maintenance Efficiency**

By selecting proven, commercial-grade products rated for continuous duty, the system delivers 99.9% uptime during class hours and requires only quarterly preventive maintenance. Quick-access installation kits and modular components reduce service times, further minimizing disruptions to your schedule and cutting down on technician labor costs. Preventive maintenance contracts ensure that filters, sensors, and heating elements are serviced on a predictable, efficient schedule—preserving system longevity and performance.





ECO-FRIENDLY

● High-Efficiency Heating and Smart Controls

Our HeatMaster 3000 system is engineered for maximum thermal output with minimal energy consumption, significantly reducing your studio's greenhouse gas emissions. When paired with dual smart thermostats, the system delivers targeted heating only when and where it's needed—minimizing energy waste during non-peak hours and preventing the overuse common with traditional HVAC setups. This leads directly to lower utility bills for your business, while shrinking your carbon footprint and reinforcing your commitment to environmental wellness.

● Advanced Air Quality and Sustainable Filtration

The integration of MERV-13 air filtration and optional UV-C purification technology ensures superior removal of airborne particulates, bacteria, and allergens. These advanced systems not only protect client health but support improved indoor air quality—a critical concern in high-humidity, high-occupancy environments. Furthermore, all filters used are fully recyclable, and our maintenance program is designed to dispose of used materials responsibly, reducing landfill contributions and promoting a cleaner local environment.

● Sustainable Product Sourcing and Packaging

All major system components, including the HeatMaster 3000 and thermostats, are sourced from manufacturers that adhere to rigorous sustainability standards. Packaging materials for both products and installation kits are made from recycled or responsibly sourced content, and are themselves 100% recyclable after use. Our installation process also emphasizes reduced site waste, proper recycling of removed equipment, and safe disposal of any materials that cannot be reused—keeping your studio's environmental impact as low as possible.

Summary

Enviro HVAC's eco-friendly approach delivers more than just energy savings—it supports your vision of wellness, community leadership, and sustainable growth. By investing in responsible technology, green packaging, and a comprehensive recycling program, Hot Yoga of Marymoor sets a powerful example for both the fitness sector and the local business community. Choosing our environmentally responsible HVAC solution is a direct investment in your members' health, your operating costs, and a cleaner, brighter future for everyone.





SERVICES PROVIDED

● Custom HVAC System Design and Consulting

Our industry-certified engineers perform a thorough assessment of your studio's layout, insulation, class schedule, and wellness goals. We design a system that ensures reliable $104^{\circ}\text{F} \pm 1^{\circ}\text{F}$ studio temperatures and precise 45–55% humidity, with multi-zone controls to keep every client comfortable and safe. This service includes detailed system schematics, load calculations, and recommendations for radiant heating, zoned controls, and air quality upgrades.

● Professional Installation and Integration

Enviro HVAC's technicians handle all aspects of system installation, including the HeatMaster 3000, smart thermostats, and specialty installation kit. We ensure seamless integration with existing structures, code compliance, and safe, efficient operation. Our process is scheduled to minimize business disruption and includes all necessary permits, electrical connections, and final inspections.

● System Commissioning and Performance Verification

After installation, our team conducts rigorous thermal mapping, humidity calibration, and system performance tests to confirm your studio meets targeted environmental conditions. We train your staff on daily operation, scheduling, and emergency procedures—empowering your team to maintain peak climate comfort.

● Preventive Maintenance Plans

Protect your investment with quarterly preventive maintenance, including filter changes, sensor calibration, system diagnostics, and performance tune-ups. Our proactive maintenance contracts reduce downtime, prevent costly repairs, and extend equipment lifespan, ensuring smooth operation during back-to-back classes.

● 24/7 Emergency Repair Service

We understand that climate control issues can disrupt your business. That's why Enviro HVAC offers round-the-clock emergency repair services, with certified technicians on call to resolve issues quickly and keep your studio running at full capacity.





HeatMaster 3000

The HeatMaster 3000 is a high-efficiency, commercial-grade heating system engineered for demanding applications like hot yoga studios. This robust unit delivers rapid ramp-up times, sustained output at elevated temperatures ($104^{\circ}\text{F} \pm 1^{\circ}\text{F}$), and is built to withstand continuous duty cycles typical of back-to-back yoga classes.

- For Hot Yoga of Marymoor, the HeatMaster 3000 ensures your studio reaches and maintains the precise temperature needed for safe, consistent, and transformative yoga experiences. Its quick recovery means minimal downtime between sessions, supporting your busy class schedule and maximizing room utilization.
- The HeatMaster 3000 stands apart from conventional heating systems by offering industry-leading reliability (MTBF > 50,000 hours), low operational noise, and smart integration features. Similar installations in regional yoga studios have demonstrated reduced energy consumption and improved member satisfaction, reinforcing its proven value in specialty wellness environments.

Smart Thermostats (Qty: 2)

The system includes two advanced smart thermostats, providing independent multi-zone control for the studio space. These devices feature real-time temperature and humidity monitoring, intuitive scheduling interfaces, and remote app/web-based access for both instructors and facility managers.

- Smart thermostats enable precise environmental control, empowering your staff to maintain comfort across different studio zones and easily adjust settings based on class types, occupancy, or special events. This flexibility supports both energy savings and a consistent client experience.

Summary

Together, the HeatMaster 3000, tailored installation kit, and dual smart thermostats form a comprehensive HVAC solution that meets Hot Yoga of Marymoor's highest standards for safety, comfort, and efficiency. This product package is the result of years of specialty HVAC experience and is proven to deliver measurable ROI—lowered energy bills, reduced downtime, and consistently positive member feedback. By choosing these solutions, your studio invests in long-term reliability, operational excellence, and an exceptional client environment that will set you apart as a wellness leader in the region.





INSTALLATION DETAILS

Pre-Installation Considerations

Before installation begins, several actions are necessary to lay the groundwork for a smooth, code-compliant process:

● Site Preparation and Permitting

The studio's heated space and access routes must be cleared of obstacles to allow technicians and equipment safe entry; this includes temporary storage of sensitive yoga mats and retail items. All necessary HVAC and electrical permits will be secured by Enviro HVAC in advance, ensuring adherence to local building codes and regulations.

Coordination with the Hot Yoga of Marymoor team is essential to schedule installation during planned class downtimes, minimizing disruption to members and staff. A brief pause in active classes may be required during certain installation windows.

● Utility Readiness and Notifications

The studio's electrical supply must be reviewed and, if necessary, upgraded to handle the new HeatMaster 3000 system and dual smart thermostats. Any scheduled power interruptions will be communicated in advance to prevent inconvenience.

Staff and members will be notified of the installation dates, with clear signage posted to ensure safety and awareness.

Installation Procedures

Enviro HVAC's certified team will deliver a professional installation over an anticipated 3-day period, using industry-best practices tailored for specialty wellness environments:

● Equipment Delivery and Staging

The HeatMaster 3000, installation kit, and smart thermostats will be delivered and securely staged on-site. Protective measures will be taken to safeguard floors and fixtures during all installation phases.

● System Installation and Integration

Installation begins with mounting radiant heating panels and routing high-temperature wiring, followed by integration of smart thermostats and controls. The installation kit ensures all hardware is securely fastened, insulated, and sealed against heat and humidity.



ingress. Technicians will work efficiently to prevent prolonged downtime, using dust barriers and safety signage to maintain a clean and hazard-free environment.

All ductwork, electrical circuitry, and control panels will be connected according to code and manufacturer specifications. If required, coordination with licensed electricians and building inspectors will be managed directly by Enviro HVAC.

● **Health, Safety, and Disruption Minimization**

The team will use appropriate PPE and follow OSHA safety protocols throughout. Excessive noise, brief parking lot access, and limited staff movement may occur, but operational disruption is minimized through careful scheduling and phased execution.

Post-Installation Considerations

Once installation is complete, Enviro HVAC ensures a smooth transition to full studio operation with a focus on safety, compliance, and client empowerment:

● **Commissioning and System Testing**

A comprehensive commissioning process includes thermal mapping, humidity calibration, and performance verification to confirm the system meets all specified targets (104°F ± 1°F, 45–55% RH). Local inspectors, if required, will be present for final approval.

● **Staff Training and Documentation**

Studio staff will receive hands-on training on system operation, scheduling, and emergency procedures. Operation manuals and warranty information are provided, with Enviro HVAC available for ongoing support.

● **Cleanup, Inspection, and Maintenance Handover**

The work area will be thoroughly cleaned, with all debris removed and all surfaces sanitized for immediate use. A final walkthrough will ensure the system's readiness and answer any remaining questions. Preventive maintenance schedules will be discussed and the first quarterly service visit pre-scheduled to lock in system reliability.

By entrusting Enviro HVAC with your installation, Hot Yoga of Marymoor ensures that its studio receives a reliable, energy-efficient, and expertly managed HVAC solution—empowering your business to deliver world-class wellness experiences from day one.





MAINTENANCE PLAN

After the successful installation and commissioning of your HVAC system, a reliable maintenance plan is critical to safeguarding your investment and ensuring optimal performance year-round. At Enviro HVAC, we understand that Hot Yoga of Marymoor relies on a perfectly controlled environment to deliver transformative experiences to your members. To help you maintain consistent comfort, healthy air quality, and cost-effective operation, we strongly recommend entering into a dedicated preventive maintenance agreement for the key system components outlined below.

HeatMaster 3000 Heating System

This commercial-grade heater is the heart of your studio's climate control, delivering precise, even temperatures during intensive back-to-back classes.

- Routine servicing includes inspection of heating elements, electrical connections, and heat exchanger integrity; verification of ramp-up speed and target temperature accuracy; and general cleaning to prevent dust buildup that can reduce efficiency.
- Maintenance Frequency: Quarterly inspections and servicing, with additional checks during peak usage periods.
- Cost Estimate: \$225 per visit (quarterly), including basic parts and labor. Annual contract discounts available.
- Responsible Party: Enviro HVAC certified service technicians.

Smart Thermostats and Controls

Accurate temperature and humidity management depend on fully functional, calibrated smart controls.

- Maintenance covers firmware updates, calibration of temperature and humidity sensors, review of scheduling and automation, and replacement of batteries or faulty sensors if necessary.
- Maintenance Frequency: Quarterly, coordinated with heating system checks.
- Cost Estimate: Included with system maintenance or \$75 per thermostat per visit if performed separately.



- Responsible Party: Enviro HVAC controls specialist.

Air Filtration and Humidification Components

Air quality and humidity are vital for client comfort and safety, especially in a high-humidity, high-heat setting.

- Required tasks include MERV-13 filter replacement, UV lamp inspection/replacement (if installed), humidifier cleaning/servicing, flush of drain lines, and verification of make-up air/exhaust fans.
- Maintenance Frequency: Filter replacement and humidifier service quarterly; UV lamp replacement annually or as needed.
- Cost Estimate: Filters and humidifier service \$150 per quarter; UV lamp (if applicable) \$100 per replacement.
- Responsible Party: Enviro HVAC maintenance team.

Notes

Proactive preventive maintenance reduces the risk of system failures, mold or moisture issues, and energy waste—directly supporting uninterrupted class schedules, lower utility bills, and a longer equipment lifespan.

All maintenance activities are scheduled to minimize disruption to your business, typically outside of peak class hours, with advance notice and clear communication.

Emergency repair services and 24/7 support are available under a separate service agreement to address urgent issues between scheduled maintenance visits.

Detailed service records are provided after each visit, assisting with regulatory compliance and warranty protection.

For complex or expanding systems, Enviro HVAC can offer integration with a maintenance tracking system to streamline record keeping and future planning.

By investing in a comprehensive maintenance plan with Enviro HVAC, Hot Yoga of Marymoor ensures continued excellence in studio climate, air quality, and member satisfaction—preserving your reputation as the Pacific Northwest’s premier wellness destination.





COST SUMMARY

Products			
Description	Price	Quantity	Amount
HeatMaster 3000	\$5,000.00	1	\$5,000.00
Installation Kit	\$200.00	1	\$200.00
Thermostat	\$200.00	2	\$400.00
Subtotal			\$5,600.00

Services			
Description	Rate	Hours	Amount
Installation	\$60.00	24	\$1,440.00
Subtotal			\$1,440.00

Summary	
Subtotal	\$7,040.00
Discount	\$100.00
Tax Rate	8.00%
Sales Tax	\$555.20
Total Amount	\$7,495.20

Standard Disclaimer: The numbers represented above are to be used as an estimate for the projects discussed. The above Cost Summary does in no way constitute a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before being locked in by a binding contract.





COMPANY HISTORY

About us

Enviro HVAC has established itself as a trusted leader in advanced HVAC solutions for specialty environments, with a focus on serving the unique needs of small businesses like Hot Yoga of Marymoor. Founded on a vision of environmental responsibility and customer-centric service, our company has consistently delivered innovative heating, ventilation, and climate control systems that maximize energy efficiency and comfort.

Our unique selling proposition is the delivery of customized, technologically advanced HVAC systems—combining robust commercial-grade equipment with smart automation and proactive customer support. We pride ourselves on integrating the latest industry developments such as IoT-enabled controls, energy recovery ventilation, and radiant heating technologies—ensuring our clients receive systems that are not only high-performance, but also cost-effective and eco-friendly.

Enviro HVAC's production capabilities include the supply and integration of premium HVAC equipment, rapid-response installation teams, and cloud-based control solutions. We leverage partnerships with top manufacturers like Modine, LG, and Desert Aire to ensure product reliability and long-term support. Our capacity allows us to manage multiple projects simultaneously, while maintaining rigorous quality assurance standards.

Enviro HVAC was founded in 2012 and employs a dedicated team of 20 professionals, including EPA-certified technicians, LEED-accredited engineers, and experienced project managers. The company is headquartered in Seattle, Washington, and provides service coverage throughout the Pacific Northwest.

How to Contact Enviro HVAC - If you need to contact us you can reach us at:

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Service Manager
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E-mail: ianlauder@EnviroHVAC.com





EXPERIENCE

Enviro HVAC brings a wealth of experience in designing and delivering high-performance HVAC systems for specialty environments—particularly in the wellness and fitness sectors, where precision, reliability, and efficiency are paramount. Our track record of success is built on serving small businesses throughout the Pacific Northwest with practical, tailored solutions that drive tangible results. Below is an overview of our relevant experience categories, demonstrating our capacity to meet and exceed the expectations of Hot Yoga of Marymoor.

Specialty Wellness Studio Installations

- Enviro HVAC has completed over 40 HVAC installations for hot yoga, pilates, and boutique fitness studios across Washington and Oregon. Each project demanded meticulous attention to thermal comfort, humidity management, and air quality, with systems engineered to withstand continuous high-heat and high-humidity operations.

Our work in these environments includes the integration of radiant ceiling panels, advanced humidification, and robust control systems to ensure consistent temperatures ($104^{\circ}\text{F} \pm 1^{\circ}\text{F}$) and stable humidity—delivering the immersive experience essential to hot yoga practice. Owners regularly report improved client satisfaction, fewer system failures, and reduced utility costs.

Commercial HVAC Projects for Small Businesses

- Our expertise extends to a wide array of small business clients, including cafes, retail shops, and multi-use wellness centers. Enviro HVAC has a strong reputation for delivering installations that minimize downtime, comply with local codes, and stay within strict budget parameters.

In these projects, we specialize in configuring compact, energy-efficient systems that balance high performance with cost-effectiveness—qualities critical for small business owners. Clients benefit from our transparent communication, fast installation schedules, and training that empowers staff to operate and maintain their systems confidently.

Advanced Controls and Zoning Automation

- Enviro HVAC has led multiple projects that required sophisticated automation and zoning, particularly in dynamic environments with varying occupancy loads. We have successfully installed smart thermostat systems and integrated IoT controls for real-time remote management, giving small business owners control over their energy use and environmental settings—even outside regular business hours.



Sustainable and Eco-Friendly Installations

- As a proud Energy Star Partner and LEED-accredited team, Enviro HVAC consistently incorporates green building principles and environmentally responsible practices into every project. From specifying MERV-13 filtration and energy recovery ventilators to utilizing recyclable installation materials, our experience aligns with the sustainability priorities of today's wellness and small business leaders.

We have helped clients achieve green certifications, lower their carbon footprints, and publicly demonstrate their commitment to both client health and environmental stewardship.

Preventive Maintenance and Long-Term Support

- Beyond initial installation, Enviro HVAC maintains ongoing relationships with our clients through comprehensive preventive maintenance contracts. Our technicians conduct quarterly inspections, calibrate sensors, and provide emergency repair services to businesses that rely on uninterrupted climate control for their success.

This proactive approach ensures optimal system performance, extends equipment life, and allows small business owners to focus on their members and operations rather than HVAC concerns.

Regulatory Compliance and Safety Assurance

- Our team's experience includes managing complex permitting, code compliance, and safety inspections for both new construction and retrofit projects. We coordinate directly with local inspectors and utility providers to guarantee every installation is fully compliant with OSHA, UL, and jurisdictional standards—offering peace of mind and seamless project delivery for business owners.

Summary

Enviro HVAC's extensive experience in specialty wellness environments, commercial small business projects, advanced automation, eco-friendly solutions, and ongoing support positions us as the ideal partner for Hot Yoga of Marymoor. Our proven ability to deliver systems that balance comfort, efficiency, sustainability, and cost ensures your studio receives a reliable, future-ready HVAC solution—driving both member satisfaction and long-term business success.





TESTIMONIALS

The following are testimonials from some of our valued clients. Enviro HVAC is dedicated to delivering superior customer service and high-quality HVAC solutions tailored to each client's unique requirements. For further endorsements and a comprehensive collection of reviews, please visit our testimonials page at:

www.EnviroHVAC.com/testimonials

Sarah L.

Seattle Wellness Collective, Studio Owner

“Enviro HVAC transformed our heated yoga studio experience. Their team designed and installed a custom system that keeps our practice space at the perfect temperature and humidity, even during back-to-back sessions. Our clients notice the difference—air quality is fantastic and comfort is consistent from class to class. I highly recommend their expertise for any wellness business needing precise environmental control.”

www.seattlewellnesscollective.com

Michael P.

Balance Athletics, Facility Manager

“We needed an HVAC upgrade for our fitness center that could handle high humidity and demanding schedules. Enviro HVAC not only provided a cost-effective system but also offered smart controls that made daily operation a breeze. Their professionalism, attention to detail, and clear communication stood out from start to finish. Maintenance has been hassle-free, and our operating costs have gone down significantly.”

www.balanceathleticswa.com

Rachel T.

Urban Zen Yoga, Director

“Our studio's success depends on keeping members comfortable and safe, especially in hot yoga classes. Enviro HVAC delivered a system that meets exacting standards and stays reliable, even during packed schedules. Their team's knowledge of specialty environments is clear—they guided us through every step, from permitting to post-installation training. We've seen improved retention and rave reviews from clients.”

www.urbanzenyogaseattle.com





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