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Bed and Breakfast Hospitality Sample Proposal

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Mai Salisbury 952 Wagonwheel Court Wilmington, DE 19850

Ms. Salisbury,

Thank you for your inquiry regarding Sail On Inn. We believe that after reading the following pages, you'll agree that it's the perfect place for your small family reunion next year.

You stated that you love the history of the Old South and the warm beaches of FL. You'll find that Sail On Inn combines both these charming aspects for your pleasure.

As for your father who is unable to climb stairs, we can offer our Garden Suite, which meets all ADA requirements and is easily accessible for everyone.

Sail On Inn has been a family-owned business for three generations, so we hope you'll choose our Inn for your gathering so our family can welcome yours! Please contact us as soon as you can so we can make reservations to accommodate your party.

We look forward to hearing more from you soon.

Sincerely,

Brittany and Colin Black Sail On Inn 800-555-5152 info@sail-on-inn.com www.sail-on-inn.com



Your Visit to the Sail On Inn

Prepared for:

Mai Salisbury Future Guest

Prepared by: Brittany Black Host of the Sail On Inn





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Sit back. Relax. Prepared to be pampered during your stay at the historic Sail On Inn on the beautiful sand beaches of quaint Apalachicola, FL.

Whether you choose to join us for a long weekend or a couple of weeks, you'll find that southern hospitality is our specialty. We are committed to ensuring that your time with us is a memorable, luxurious experience.





Sail On Inn has been welcoming visitors since 1941, when the Franklin Corley Mansion, a former sea captain's home, was converted to a luxury inn. Here's what to expect:

From your first step in the door, we strive to make your stay with us a memorable one.

Historical Ambience

Both within the Inn and throughout the

gardens, you'll be delighted by fascinating photos, paintings, and museum-quality furniture and keepsakes that celebrate the maritime and southern history of a bygone era.

Modern Amenities

Although the décor and history of Sail On Inn reflect the grace and splendor of the past, our guest rooms feature top-of-the-line beds with luxurious linens, and private baths with thick towels and marble countertops. Every room is equipped with a flat screen cable television, a DVD player, and a hair dryer. Wine openers and wine glasses are stocked in each room. Some rooms also feature whirlpool tubs and gas fireplaces, and of course, efficient central heating and air conditioning is available throughout the Inn as needed throughout the seasons.

Tranquil Surroundings

We provide all guests with chairs, umbrellas, and beach towels. Enjoy the serenity of our professionally landscaped gardens, our sandy beach, and our private dock. You can even bring your own boat or rent one of ours to enjoy for the day.

Entertainment of All Kinds within Walking Distance

Sail On Inn is located on the outskirts of quaint Apalachicola, where you'll find a small museum as well as numerous shops and restaurants for your enjoyment. Many restaurants feature live music on weekend evenings, and in the summer, the town offers concerts in the parks and special events for children.

Southern Hospitality

From your first step in the door, we strive to make your stay with us a memorable one. We'll pamper you with breakfasts that are gourmet in every way, and if you have special dietary needs, we are happy to accommodate them. In the afternoon, join us for a glass of wine or lemonade on the veranda. If you need help planning excursions in the area, we're here to assist you and we're proud to share our knowledge of our home state.



Sail On Inn features seven distinctive guest rooms.

All of our rooms feature modern amenities and are smoke-free accommodations.

The Captain's Suite

Located on the top floor at the front of the house, the Captain's Suite features a king size bed, a whirlpool bath, a fireplace, a sitting area, and a small balcony from which you can enjoy a view of the ocean.

The Magnolia Suite

Located on the top floor at the rear of the house, the Magnolia Suite features a king size bed, a whirlpool bath, a fireplace, and a small sitting area. The suite's window and private balcony provide a serene view of our beautiful gardens.

Belle Breeze Retreats 1, 2, 3, and 4

On the second floor of our gracious inn are four rooms, each with its own unique historic flavor of decor. Every room features a four-poster queen bed with soft linens and abundant pillows and a private bath with a marble countertop and a multi-jetted shower. Rooms 1 and 2 have a view of our lovely beach, while rooms 3 and 4 enjoy the shade and fragrance of our magnolia trees and a view of the hedges and flowers in our gardens.

The Garden Suite

Located on the main floor of our inn, the Garden Suite is wheelchair-accessible and meets all ADA requirements. You'll enjoy a king-size bed and private bathroom with a multi-jetted shower as well as a separate sitting area. Your own patio, partially secluded behind a flower-laced hedge, opens onto our garden walkways.

Summary

Sail On Inn is often booked up months in advance, especially during holidays and summers, so make reservations as soon as you can. We look forward to pampering you!



Sail On Inn staff want to make your stay the best it can be. Our inn provides:

Flat Screen Television with Cable Service and DVD Player

Every room is equipped with a flat screen television. Our local cable service offers 68 HD channels, including premium movie, sports, and music channels, for your entertainment pleasure. If you'd rather watch a movie of your choice, you may bring your own DVD or check out a movie or game from our DVD library, which contains more than 100 DVDs in every category.

Free Internet Access

Complimentary, reliable wi-fi service is available throughout the inn. Network information will be provided to you on check-in.

Gourmet Breakfasts

Each morning begins with a full breakfast buffet featuring freshly roasted and ground coffee, the freshest fruit, delicious entrees, and home-baked pastries and muffins. With advance notice, our chef is happy to accommodate any food sensitivity.

Whirlpool Tubs and Multi-Jetted Showers

After a long day of seeing the sights, there's nothing better than a refreshing soak or stimulating shower. Check the room descriptions to see which rooms feature the perk you prefer.

Fine Linens

We use only the highest thread-count sheets and pillowcases, and use the lightest, most comfortable bedding possible. For your comfort, both lightweight quilts and thick warmer comforters are available in every room.

Climate Control

No matter what the weather may be doing outside, our state-of-the-art HVAC system ensures that the climate is always perfect inside Sail On Inn. Romantic gas fireplaces are also available in the Captain's and Magnolia Suites.

Summary

Sail On Inn provides too many amenities to list on one page, but we hope we've whetted your appetite to visit and enjoy all we have to offer.

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