PROPOSAL KIT SAMPLE

Investment and Brokerage Services Sample Proposal

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Mallory Austin CFO Brittan Enterprises 9932 Silver Avenue Topeka, KS 66601

Mr. Austin,

Congratulations on your recent award of a government contract! Your announcement of your plans to hire 85 new employees is being celebrated throughout the area.

In the past when we contacted you, you indicated that your organization was too small to need our services in designing and managing 401K plans and other investment opportunities.

Now that your company is on track to triple in size within the next year, we believe you would benefit substantially from our advice and services. We'd love to help you grow and secure a better future for your employees and your organization. Please review the pages in this proposal, and then call to set up an appointment where we can show you what we can do for Brittan Enterprises and answer all your questions.

Sincerely,

Bruce Cho New Accounts Manager QKM Financial Brokerage 555-555-5555 bruce.cho@QKMFinancial.com www.QKMFinancial.com







Investment Management Services

Prepared for:	Mallory Austin
	CFO

Prepared by: Bruce Cho New Accounts Manager





QKM Financial Brokerage offers the following management and investment services to your company. We are experts in designing, implementing, and overseeing customized plans for small businesses.

- **401K Plans**
- Profit-Sharing Plans
- Investment Advice to Your Company
- Investment Advice to Your Individual Employees
- Stock Option Plans
- Death Benefits
- Executive Retirement Plans
- Assistance in Securing and Managing Business Loans



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Why use QKM Financial Brokerage instead of managing your own employee plans or hiring one of our competitors?

- We save you research time. Financial plans and investment services are our specialty. We work with a wide variety of banks and investment firms. We stay current on all offerings and can easily recognize any warning signs that indicate a necessary switch in direction.
- We are independent. We are in daily contact with many organizations, but we have no special arrangements to sell the products or services of any one organization. This independence allows us to fairly compare products and offer you the ones that best fit your circumstances.
- Our success depends on your success. We charge only a small percentage of total investments. Thus, our income is dependent on delivering continuing success for you and your employees.
- Our managers take care of the paperwork. The managers of small companies have better things to do than calculate tax implications, give investment advice, and distribute checks to employees. Our accountants deliver clear monthly statements to all account owners. Before any distributions are made, recipients must sign an affidavit indicating they were informed of possible tax consequences. All statements to clients are accompanied by appropriate tax filing information to protect all parties involved.
- We constantly monitor the investment environment. You watch over your business, and we'll watch over your investments, notifying you when adjustments are needed. With QKM Financial Brokerage on your side, you'll never be surprised by a 'sudden downturn' in the economic climate.

In short, QKM Financial Brokerage is your partner in planning and securing the financial future of your business and your workforce.

CLIENTS SERVED

Below is a list of some of the most important clients served by QKM Financial Brokerage.

Coel Applications Inc.

We manage the 401K and executive retirement plans for this software company of 271 employees.

Johnson County Machinists Union

QKM Financial Brokerage assists this organization in managing and investing its pension funds, and offers individual investment opportunities to its 198 members.

MacQuade Manufacturing

We designed and implemented a profit-sharing plan and a 401K plan for this manufacturing company, which employs 432 people. We were also instrumental in securing a short-term loan that allowed the company to double its operations.

QKM Financial Brokerage understands small businesses. Whatever your financial needs are, we can help you find the right path to a secure future.





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