When purchased, the complete sample is 9 pages long and was written using these Proposal Pack templates:

- Cover Letter, Title Page, Prototyping, Outsourcing, Imports, Exports, Manufacturing, Packaging, Distribution

This sample proposal was created using Proposal Pack Global #3. In the retail Proposal Pack you get the entire collection of sample proposals (including this one) plus over a thousand editable templates for creating an unlimited variety of custom proposals.

Purchase Proposal Pack Global #3 to get this sample's design theme.

The sample below DOES NOT include all of the content. The complete version is included in every Proposal Pack product and must be purchased to see the rest of the material.

Read this article to help you create a winning proposal using your Proposal Pack and this sample: HOW TO WRITE A MANUFACTURING PROPOSAL

Your proposal and quote could be just a couple pages long or over a hundred pages long depending on your needs, all created with one affordable Proposal Pack.

PDF samples are not editable. You MUST buy a retail Proposal Pack for the editable templates.
February 13, 20xx

Brian Hastings  
Operations Manager  
Messon Kitchen Works  
4336 Floral Avenue  
Suite 17  
New Orleans, LA  70112

Dear Mr. Hastings,

We have reviewed your product specifications and we are pleased to submit here our proposal for manufacturing and distributing your spice grinders.

Altsat Global maintains offices in five countries to oversee manufacturing, packaging and shipping processes, and to handle all import/export issues. You have great ideas; we make them into great products and deliver them to your customers.

All information and prices quoted in this proposal are valid for 90 days from the date listed above.

Sincerely,

Vince Forthrite  
Senior Project Manager  
Altsat Global  
555-555-5555  
forthwrite@AltsatGlobalInc.com  
www.AltsatGlobalInc.com
Manufacturing and Distribution Proposal

Prepared for: Brian Hastings  
Operations Manager  

Prepared by: Vince Forthrite  
Senior Project Manager  

DESCRIPTION

Altsat Global maintains offices in five countries to oversee manufacturing, packaging and shipping processes, and to handle all import/export issues. You have great ideas; we make them into great products and deliver them to your customers. Contact us as soon as possible to lock in quoted prices and production schedules.
Altsat Global will oversee the manufacture of your spice grinder in China, using our manufacturing partner, Qwartz Manufacturing China, Ltd. in Guangdong Province, China. Qwartz has expertise in plastic molding and assembly of small electronic devices, including kitchen gadgets.

We are an ISO certified manufacturer. Our materials come from trusted suppliers and all staff in our partner factories follow strict AQL guidelines, with multiple quality control checks at every step of the manufacturing and packaging process.

Based on your specifications, we can manufacture and package your spice grinder at the following prices based on number of units produced per manufacturing run:

Initial Set-up Cost: $10,000 USD

2000-10,000 units: $3.17 USD per unit

10,000-25,000 units: $3.04 USD per unit

>25,000 units: $2.75 USD per unit

We also handle distribution: see Distribution page for details.
To ensure the success of this project, Altsat Global will be importing electrical cords to China and then exporting assembled and packaged spice grinders to locations around the world specified by Messon Kitchen Works. (See Exports page for details.)

Although manufacturers are available in China to produce electrical cords, we have found that Swand Electric Ltd., of Manila, Philippines, produces electrical pieces of consistently better quality and lower price.

**Imports to China**

- Electrical cords and motors for spice grinders.
- Shipped Via: TBD by Altsat Global – partial or complete containers on ships and trucks
- We have imported to China from this company many times and anticipate no problems.
- Costs of electrical components are included in the per unit price.

**Imports to Other Countries**

- Final packaged spice grinders will be exported from China and imported to other countries as directed by Messon Kitchen Works. At this time, we understand that Messon has secured large orders with big warehouse companies in North America, companies that have primary warehouse locations in Atlanta, Georgia; Los Angeles, California; and Toronto, Canada.
- We have expertise in importing and exporting goods throughout the world and we anticipate no special issues with distribution.
- Shipped Via: TBD by Altsat Global – partial or complete containers on ships and trucks
- Costs will be determined by shipping destination, product quantities, and deadlines.
This sample has been truncated to only show the first few pages. The complete version of this sample is included with any Proposal Kit or Proposal Pack at: