PROPOSAL KIT SAMPLE

Masonry Contracting Services Sample Proposal

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Read this article for more help - <u>How to Write a Contractor or Construction Business</u> <u>Proposal</u> Robert Downs Project Manager Grayson Clarke General Contractors 6810 E. Oak Street Suite 200 Rochester, NH 93868

Mr. Downs,

Enclosed is our proposal for custom masonry work on the new Granite Valley Resort hotel.

We are the masonry experts in this area, with over a decade of experience and more than 70 successful large-scale projects in our portfolio. We have excellent working relationships with all the local suppliers of stone and tile, so we guarantee that our prices are the best and the materials we use are superb.

Please feel free to talk to our previous clients listed on the enclosed References page, and view photos of our past projects on our portfolio page at:

www.SimonGeorgeMasonry.com

We know you'll be impressed. The blueprints of the hotel call for a natural look throughout, and that is precisely our stonework specialty.

The estimate included here is good for 90 days. After reviewing our proposal, please call to set up a meeting to discuss more details about this project. We look forward to working with you.

Sincerely,

Christian George Contract Sales Simon George Masonry 555-555-5555 <u>chris@SimonGeorgeMasonry.com</u> <u>www.SimonGeorgeMasonry.com</u>



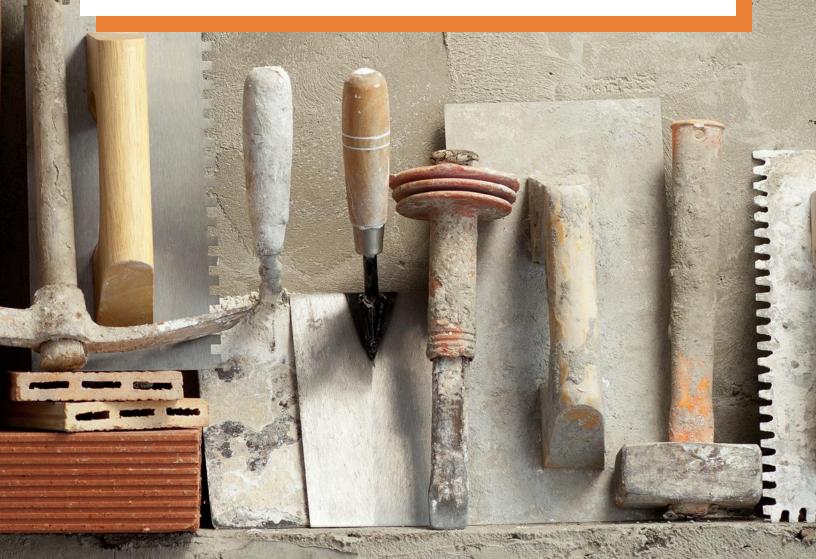
Masonry Work for the Granite Valley Resort Hotel

Prepared for:

Robert Downs Project Manager

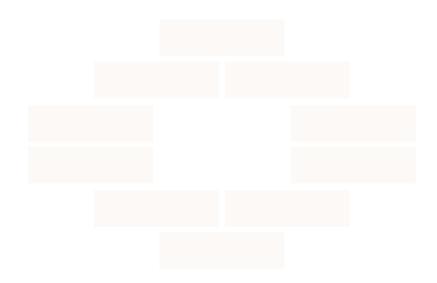
Prepared by:

Christian George Contract Sales





Introduction	2
Services Provided	3
Materials	4
Estimate	5
Billing	6
Site Preparation	7
Cleanup	8
Company History	9
References	



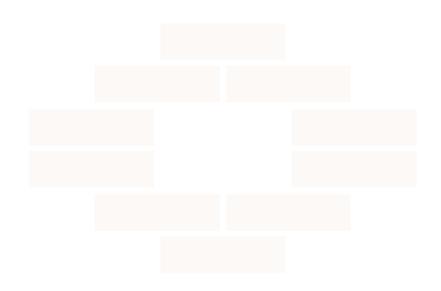


Thank you for the opportunity to submit a proposal for the masonry work for your new hotel project. We are thrilled that the architect has specified natural stone throughout and utilizes local materials when they are available.

We are a full service masonry company that specializes in exactly the sort of look you seek. In addition, we are a "green" company that recycles materials whenever possible and uses local suppliers as much as we can.

We believe that when you look at our portfolio of beautiful past projects, you'll see that Simon George Masonry can expertly and efficiently bring your designs to life. See the References page for links to past projects.

We look forward to working with you on this project.







Our bid includes the following products and services, based on the dimensions, locations, and product types specified in your architectural plans.

Erect stone walls on property perimeter and entrance gate

We will use natural river rock to create these beautiful stone walls.

Lay natural stone walkways

We will lay natural stones to create walkways from the parking lot to the building entrances.

Create central fireplace

Natural river rock will be featured in the grand fireplace in the central lobby area.

Lay marble lobby floor and entry

We will lay a beautiful floor of dark marble for your lobby and entry area.

Create marble countertop at main entry desk

The countertop covering the main desk will be a pattern that complements the marble floor.

Create marble countertop in breakfast buffet area

The long breakfast bar in the guest eating area will be topped with marble.

Create marble countertops in all bathrooms

The cabinets in all guest bathrooms will have marble countertops.

Notes

We will consult with your architect or designer to pick the final patterns in marble for floors and countertops.



This project will require the following materials to complete. Simon George Masonry will order all masonry materials and handle scheduling and delivery. We will consult with your architect to specify the perfect colors and patterns.

Walkway and Flooring Material

Granite is best for walkways and flooring because of its durability, and many beautiful colors and patterns are mined locally and can therefore be transported economically.

Countertop Material

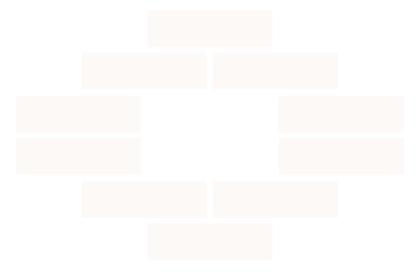
Marble is the most striking of all materials for countertop, and like granite, is mined locally and comes in a variety of colors and patterns.

Exterior Walls and Entry Gate Material

Naturally rounded river rock will be used for these structures. Colors are muted beige, grays, blues, and greens. Rocks will be set in neutral beige-colored cement, and walls will be topped with granite slabs.

Grand Fireplace

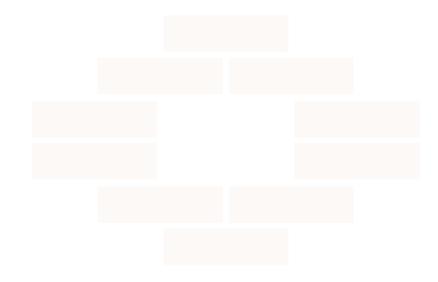
The fireplace that will dominate the central lobby will be constructed of river rock and topped with a mantelpiece of granite.





Materials Costs	Amount
Granite for walkways (300 sf)	\$18,000.00
Granite for central lobby floor (1200 sf)	\$78,000.00
Marble for lobby desk (36 sf)	\$2,520.00
Marble for 78 bathroom countertops (936 sf)	\$65,520.00
Marble for breakfast buffet (60 sf)	\$4,200.00
River rock for grand fireplace (5 cubic yards)	\$400.00
Marble mantel for grand fireplace (8 sf)	\$560.00
River rock for exterior walls (400 cubic yards)	\$32,000.00
Granite toppers for exterior walls (120 sf)	\$7,800.00
Adhesives, cement, polish pads, grind pads	\$5,000.00
Total Materials Costs	\$214,000.00
Services Costs	
Labor Costs	\$55,000.00
Total Services Costs:	\$55,000.00
Total Costs of Masonry Work	\$269,000.00

Standard Disclaimer: The numbers represented above are to be used as an estimate for the projects discussed. The above Estimate does in no way constitute a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before being locked in by a binding contract.





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