



PROPOSAL KIT SAMPLE

Pest Control Services Sample Proposal

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Samson Weinhardt
Manager
ForestLands Apartments
8852 Woodland Drive
Arcata, CA 95521

Mr. Weinhardt,

Every structure in our area will eventually need pest control services, and we are pleased to be able to bring you and your residents the most eco-friendly, safe, and efficient services in the Northern California area.

Why choose Woodview Pest Control Services? We are a family-owned business with over twenty years of experience in pest control, including removal and protection against termites, carpenter ants, roaches, ants, silverfish, and rodents of all types. In short, we are your local experts.

All information included here is valid for 90 days from the date of this letter. I look forward to answering any questions you may have.

Sincerely,

Luisa Esterhaus
Customer Development
Woodview Pest Control Services
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Proposal

Pest Control Services



Prepared for: Samson Weinhardt
Manager

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Executive Summary

ForestLands Apartments needs to identify and control existing pests on the property, and to protect against future infestations.

The Objective...

Prevent pests around and within the ForestLands Apartments complex.

- Need #1: Inspect property and identify pest problems and any property damage they may have caused.
- Need #2: Remove existing pests, repair property damage, and restore healthy conditions within the apartment complex.
- Need #3: Prevent future pest infestations.

The Opportunity...

Woodview Pest Control Services offers expertise in meeting all these needs.

- Goal #1: Document all pests present on the property and any damage already caused by these pests.
- Goal #2: Make recommendations about removal of current pests and prevention of future pest infestations.
- Goal #3: Remove pests and prevent future infestations, guaranteeing safety and protection for property, employees, and residents of the apartment complex.

The Solution...

Woodview Pest Control Services can efficiently identify, remove, and prevent pests from damaging property and risking the health of residents.

- Recommendation #1: Have Woodview Pest Control Services Inspectors conduct a free, thorough inspection of the ForestLands Apartments complex, making an assessment of all apartment units as well as the exterior of all buildings and grounds. Inspectors will then present a report for review by ForestLands Apartments property managers.
- Recommendation #2: Have Woodview Pest Control Services remove all pests present.
- Recommendation #3: Contract with Woodview Pest Control Services to routinely inspect and prevent pests from returning.





Services Cost Summary

Services	Price
Total Pest Control Protection for ForestLands Apartments Annual Fee includes initial inspection, immediate treatment, and any follow-up treatments needed as well as quarterly inspections of exteriors and annual inspection of interiors. All work is guaranteed. Any damage caused by pests after initial treatment will be paid for by Woodview Pest Control Services as long as we are still under contract with you.	\$7500/year 3-year minimum contract
Assessment and Report Only of Total Apartment Complex	Free for initial inspection and report
This includes a thorough inspection of all units inside and out, a report of findings, and recommendations for treatment.	
Inspection and Report for Local Authorities	\$150 per apartment unit
Limited Pest Removal Results guaranteed for 30 days.	\$150 per call + \$.25 per square foot of area treated
Termite and Carpenter Ant Control Only, Total Apartment Complex Results guaranteed for three months after each treatment.	\$4500/year One-year minimum contract

Standard Disclaimer: The prices above are valid for 90 days, and are not locked in until a contract has been signed.





Assessment

Woodview Pest Control Services will do a thorough assessment of your property, checking for all types of pests and the damage they may have done.

Our employees are trained to inspect not only for live organisms but for droppings, eggs, damage to wood and other surfaces, as well as other signs of pests. We may use tiny cameras and chemical testing devices to ensure that we do not miss any signs of pests.

We inspect for the following pests: ants, bedbugs, bees, beetles, carpet beetles, cockroaches, crickets, earwigs, fleas, flies, hornets, moths, rodents, silverfish, spiders, termites, ticks, and weevils. In the course of our inspections, we often observe other problems, such as mold, mildew, or dry rot. After our inspection, we will give you a thorough report of everything we found.

In order to thoroughly inspect a building, we do the following:

- **Visually inspect the exterior of the building.**

We always start with the exterior of buildings, searching for signs of pests and for entry routes such as unscreened vents, pipes without proper flashing, holes, rotten or damp areas, and so forth. We also look for nests in nearby trees and other vegetation, as well as other items that pests prefer—standing water, woodpiles, garbage bins, and so forth.

- **Visually inspect all interior floor areas, with special concentration on the intersections of walls and floor.**

Many pests are able to enter your home from outside at the intersections of floor joists and wall structures, and they usually live within floors or walls. So as well as looking for live organisms, our employees are trained to look for urine and feces, body parts, and egg masses of all kinds of pests.

- **Visually inspect attic areas and crawlspaces.**

Attics are warm, safe places for animals, and can offer easy access through uncovered vents. These spaces are often infested with bees or hornets; with rodents such as rats, mice, and squirrels; and sometimes with problem birds such as starlings; and occasionally with larger animals such as raccoons.

Crawlspaces frequently offer pests access through pipes and vents and can provide water, warmth and shelter for rodents and various insects.



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