

Non-profit Support Sample Proposal

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Who's Positive

Prepared for: National Black Leadership Commission on AIDS

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Executive Director

This proposal is intended to review a working plan of a United States tour of HIV-positive youth who will bring personal stories, faces, and experiences to the forefront leading up to World AIDS Day.





According to the plan, six individuals—three women and three men between the ages of 19 and 26, from Latino to Caucasian backgrounds—will travel throughout the United States, bringing awareness to youth on HIV/AIDS. Two teams, consisting of three people each, will present an average of two programs a day, starting on October 15—National Latino AIDS Awareness Day, and ending on World AIDS Day, December 1.

Also proposed along with this series of speaking engagements will be a book. All six speakers will work with a publisher to produce a book of their stories to be made available for sale during the tour. Proceeds of this book will go to Who's Positive. On World AIDS Day, Who's Positive intends to announce a twenty-four-hour, seven-days-aweek national HIV youth hotline.

We have six speakers who will travel with the campaign the entire time. We rent a large mobile home to live and work out of while on the road; this vehicle also will work well as a visual aid. We have two teams of three, and we alternate teams on speaking days. Of the three, one person will present the "Who's Positive" (60-minute) program. This Who's Positive program incorporates a hypothetical HIV test card and the speaker will tell about the tested individual's story. We feel that focusing on one story during the first part of the program will be a powerful way to begin the program. At the conclusion of the individual story, the two other members of the team will host a 30-minute round table discussion.

Throughout our travels, the 'reserve' team (the team not speaking that day) will help colleges and high schools plan a World AIDS Day event for their school. We propose that by World AIDS Day, all schools that we visited will have the tools to organize an event, once again bringing awareness to HIV/AIDS from a youthful perspective.

Who's Positive plans to write a book, a collaboration of 12 stories, six from individuals speaking on the tour. This book will become a great tool in the fight against HIV/AIDS among young people for years to come. In combination with the tour, it will not only allow the audience to see the speakers and listen to the speakers, but also to read about the speakers and learn the stories of many others who fight alongside them. This will continue our dedication to prevention through humanizing HIV/AIDS.

We expect three to five staff members of Who's Positive to travel with the tour at all times. This staff will include the Media Director, a lead person who will oversee and coordinate all media inquiries as well as scheduling interviews with speakers to publicize each stop along the route. We will have a Coordinating Director, a liaison between Who's Positive and all the schools. This individual and his or her team will also play a very important part in choosing which schools to visit. Our last key staff person will be our Speaker Relations Coordinator, who will address the needs of the speakers. Who's Positive already has a team of volunteers who are beginning to help assist these key staff positions and will continue to do so throughout the year. We are evaluating the option of establishing these positions as intern positions with Who's Positive.

Who's Positive is excited to incorporate national organizations and corporate sponsors into this outreach. We feel that with the stories, the book, and the programming, this will provide an outlet for national exposure, again bringing awareness that youth need to have a voice when it comes to HIV/AIDS. Who's Positive feels we have the networking skills to work with national organizations as well as national media outlets to provide a platform that people will listen to. We have the organizational skills to schedule the events, provide support to the host schools, offer an array of stories from different ethnic and backgrounds, and provide programming that will make history.

We at Who's Positive welcome your input and look forward to discussing this with you further in the very near future.



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