



PROPOSAL KIT SAMPLE

Welding and Fabrication Services Sample Proposal

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October 1, 20xx

Julianna Johnson
Senior Partner
Artistry in Architecture, Inc.
912 Sunset Crest
Bellingham, WA 98225

Dear Ms. Johnson,

We recently saw the wonderful article written about your company in the local paper. We are so pleased to welcome this newest branch of your successful design company to our corner of the United States.

Your company is famed for creating unique, tasteful designs for homes and commercial buildings. As you'll see by reading the enclosed pages, that's a big part of our business, too.

When your client wants a special gate or hanging sign, a unique spiral staircase, or an unusually shaped beam, please come to us to create it for you. We promise that we can deliver on any metal-working job, whether it's traditional welding of standard prefabricated pieces or a wildly original design that requires unique cutting, shaping, and assembly services.

You'll be pleased by the wide range of services and products we offer. We look forward to doing business with you.

Sincerely,

Xander Black
VP Marketing
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October 1, 20xx

Custom Metalwork and Fabrication Services

Prepared for: Julianna Johnson
Senior Partner

Prepared by: Xander Black
VP Marketing



Description

XX Metal Fabricators offers custom metalwork and fabrications services which can bring to life your architectural vision.

We are equipped to handle almost any sort of metal work. Just call and ask how we can help you!

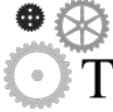


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Services Provided

Whatever you can dream up, we can create it for you! We offer the following metal fabrication services.

- **Welding**
- **Forming**
- **Rolling (Tube Steel, Flat Plate, Angles)**
- **Milling**
- **Sawing and shearing**
- **Plasma cutting**
- **Lathe work**
- **Drilling and punching**

We have years of experience working with the following materials: aluminum, steel, stainless steel, brass, copper, and iron. As well as solid pieces, we are experienced in working with both square and round tubing.

If your project requires a creative mix of materials, don't be afraid to ask. We've assembled combinations of ceramics, glass, and wood as well as metals.





Customization

XX Metal Fabricators is not a general metal products factory. While we do fabricate and ship a few large orders for customers, we are known for our custom-made projects. These range from unique business signs to huge tank and piping projects. The following categories are only a few of the jobs we handle:

● Custom-Made Entry Gates, Fences, and Signs

We work in a wide variety of materials, including bronze and copper, to create these. See our portfolio on our website.

● Stair Railings and Staircases

Custom stair railings are one of our specialties, along with straight and spiral staircases.

● Ramps and Display Shelves

Many of our clients request special-size ramps, shelves, and other support items to move and hold heavy equipment such as motorbikes, snowmobiles, and construction equipment.

● Tanks and Piping

We fabricate tanks and piping to handle everything from beer brewing to petroleum storage.

● Replacement Parts

When a replacement part for a valuable piece of machinery is not available, we can probably create it from scratch.

● Special Fasteners

We have created special latches, locks, hinges, and other containment pieces for special uses, including fireproof and underwater usage.

Summary

The list shown above is only a partial list of what we can do for you. Please ask about any facet of metal work; we have the expertise to do it.





Like all other materials, metal can break down. Whether the problem is rust, a broken weld, or another issue, we can help you analyze whether repairs can be made in a cost-effective manner or whether an item needs to be replaced. We offer:

- **Onsite inspection of large items**

When the deteriorating or broken item is too large to transport, our experts can come to you. There's no charge for an inspection and estimate within 15 miles of our office, and only \$.20 per mile beyond that distance. Call for an appointment.

- **Replacement welds**

We can often remove materials from a broken weld and re-weld the piece to make it functional again. Depending on the piece and its use, inspection may be required for new welds before the item can be returned to use.

- **Fabrication of replacement pieces**

When only a piece of equipment has failed, we can usually replicate any metal plate or other object and replace that piece to get your business back on track. The most common jobs we do in this category are cutting and replacing rusted sections of metal cylinders, and replacing steps and walkways on metal stairs and scaffolding.

Summary

We guarantee all our repairs for a 90-day period.





Whether you want only a few pieces of sheet metal cut for you, or you have designed an elaborate item that requires rolling, cutting, bending, and finishing, we can handle your job. Call for an estimate and schedule.

Fabrication Issues to Consider

What sort of materials are you considering and for what purpose? Do you have blueprints in hand? If you're not sure what is appropriate or meets codes in your area, we can advise you on any kind of metalwork.

Fabrication Process

We can assemble and weld already fabricated pieces shipped to us from a variety of sources, or we can shape, cut, and assemble a custom piece from scratch.

Fabrication Schedule

Most simple jobs can be scheduled within 60 days. We promise to deliver for you as soon as possible. Call us for a time estimate and delivery date.

Additional Information

XX Metal Fabricators is a full-service metal shop. We roll, cut, shape, weld, and finish a wide variety of materials.



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